

# 2025

Day 1

12:45 PM

Oct 22  
Track A

Concurrent PM

## A Comprehensive Approach to Reuse & Reduction at Universities

**Moderator:** Olivia Johnson

Sarah Healey

**Speakers:** Devin Rauscher  
Savannah Robledo

NATIONAL  
**ZERO**  
**WASTE**  
CONFERENCE



# WELCOME.

A Collaborative Approach to Standardizing Reuse and Reduction

Sarah Healey  
Zero Waste Manager

Devin Rauscher  
Zero Waste Data Intern

# Agenda

1. Introductions
2. Boston University Background
  - a. Zero Waste Plan
  - b. Zero Waste Progress
  - c. Reduction & Reuse Roadmap
3. Reuse and Reduction Data
  - a. Goals
  - b. What we Track
  - c. How we Track
  - d. Best Practices
4. How can you do this?

**FINAL DRAFT**

**1.5M HOT-DRINK  
CUPS PER YEAR  
IS JUST THE  
BEGINNING**

Boston University **Zero Waste Plan**

**Reimagining  
Waste as  
a Resource**



# Introduction

- Sarah Healey (Any/All) – Zero Waste Manager
  - TRUE Zero Waste Advisor
  - Zero Waste Associate
  - Founding member of the MassRecycle Campus Collaborative (MRCC)
  - MBA Sustainable Innovation – UVM
- Devin Rauscher (He/They) – Zero Waste Data Intern
  - BU Sustainability – Zero Waste Data Intern
  - 3 years interning with our team
  - BU Class of 2026



# Boston University

- Located in Boston, Massachusetts
- 29,854 Students (undergraduate + graduate)
- 10,461 Employees
- 3 campuses in Boston (Charles River, Fenway & Medical)
- Total Campus Area: 918 Acres
- Total Building Space: 15,591,247 Gross sq ft
- Diversion rate: 54%
- Reduction since 2006: 45%



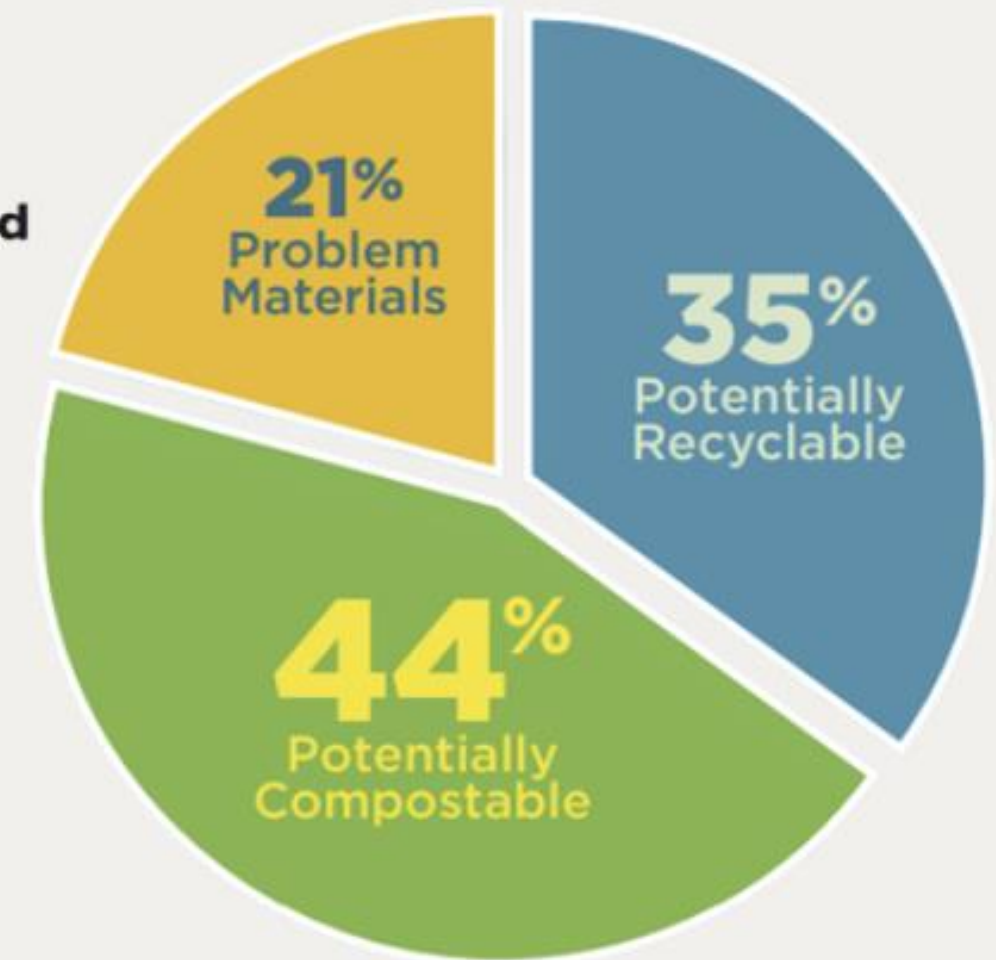
# Zero Waste Plan

## Target: 90% Diversion by 2030

Meaning, we divert more than 90% of our total materials generated from landfill and incineration by 2030. We have 6 main categories of initiatives to achieve this goal:

- Redesign
- Reduce
- Reuse
- Recycle/Compost
- Culture Change
- Market Development

Estimated  
Composition of  
Materials Disposed  
in Landfills and  
Incinerators



# Zero Waste Plan

Tracking our progress is key to meeting this target

- Rolled out in 2021
- Developed through a 54-person task force

## 2019 Stats

Zero Waste Plan Baseline Year

- Simple Diversion Rate: 42%
- Complex Diversion Rate: N/A
- Total Waste Generation: 9,708 tons

## 2025 Stats

Zero Waste Plan Baseline Year

- Simple Diversion Rate: 54%
- Complex Diversion Rate: 56%
- Total Waste Generation: 6,148 tons

**FINAL DRAFT**

Boston University **Zero Waste Plan**

**Reimagining  
Waste as  
a Resource**

**1.5M HOT-DRINK  
CUPS PER YEAR  
IS JUST THE  
BEGINNING**



# Waste Reduction Over Time

Baseline Year for Measuring Zero Waste Progress: FY2019

\*Last non-covid year prior to the implementation of our ZWP\*

Reduction from 2019

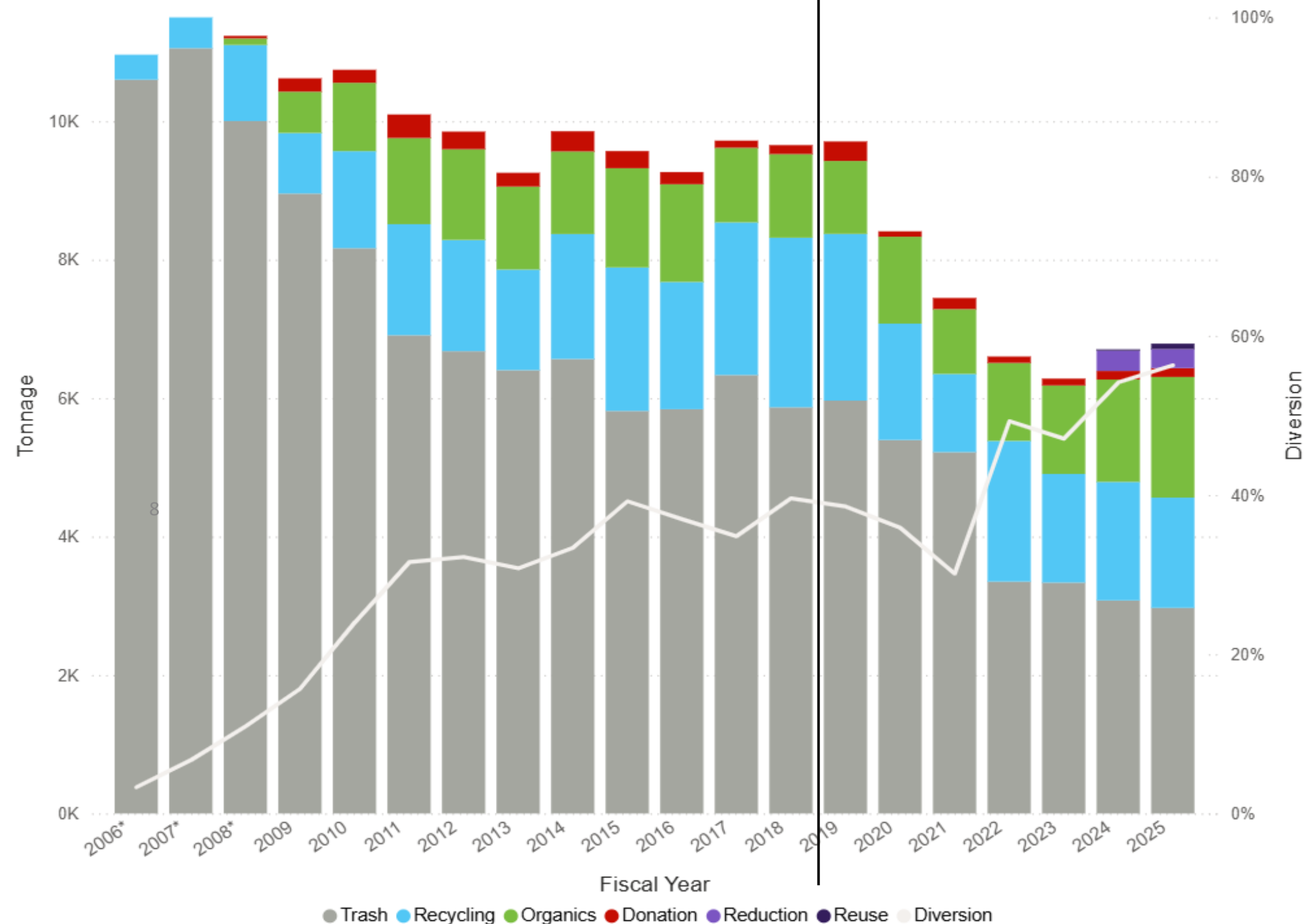
---

**39%**

During this time frame we:

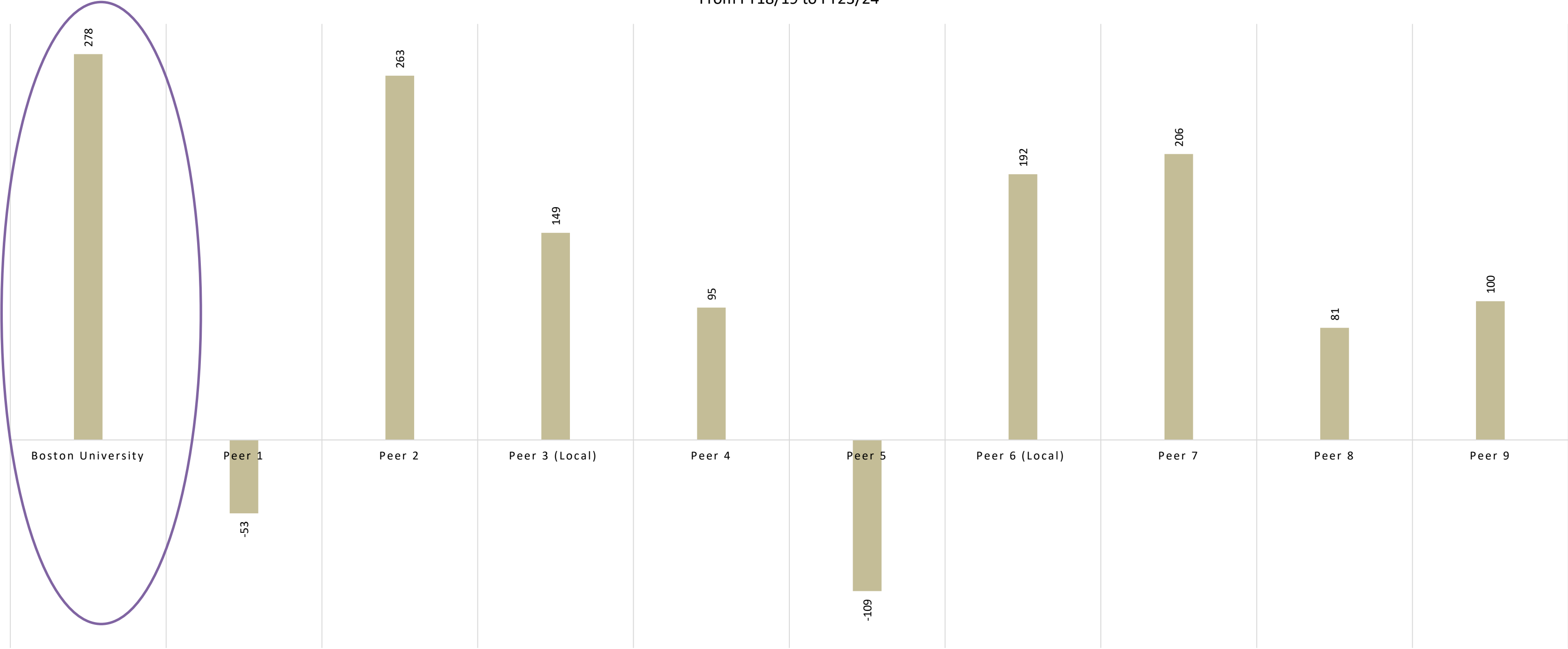
- Increased campus size by more than 600,000 gross sq ft
- Increased FTE (Faculty, Staff & Students) by more than 3,500

University-Wide Waste and Diverted Material



# Reduction Benchmarking

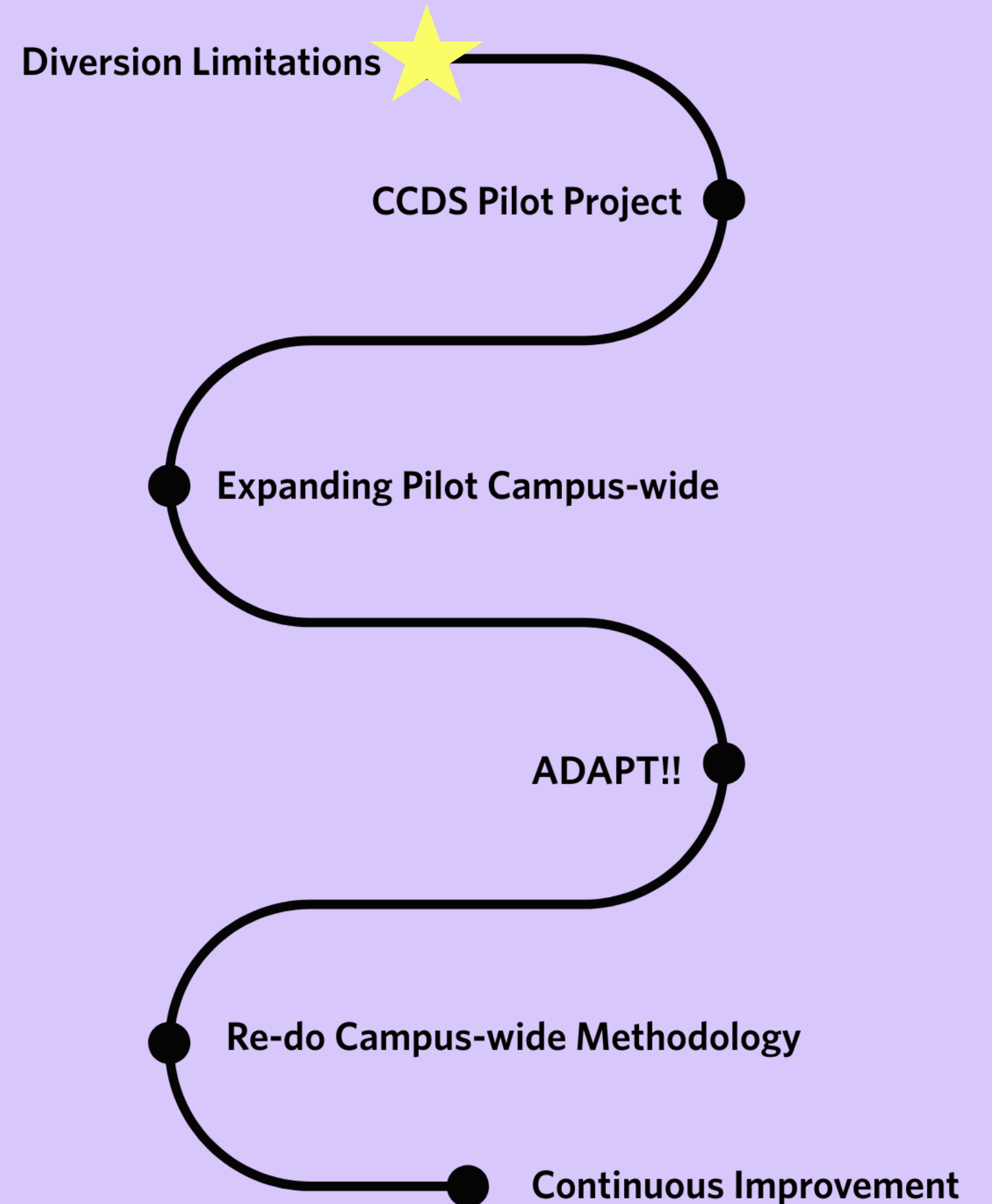
Waste Reduction Per Person (lbs)  
From FY18/19 to FY23/24



# Identify Limitations

- Started with an ambitious Zero Waste Goal for a new LEED platinum building that was constructed with zero waste in mind
- Found limited diversion potential without including reduction and reuse from built-in design features (hand dryers)

10

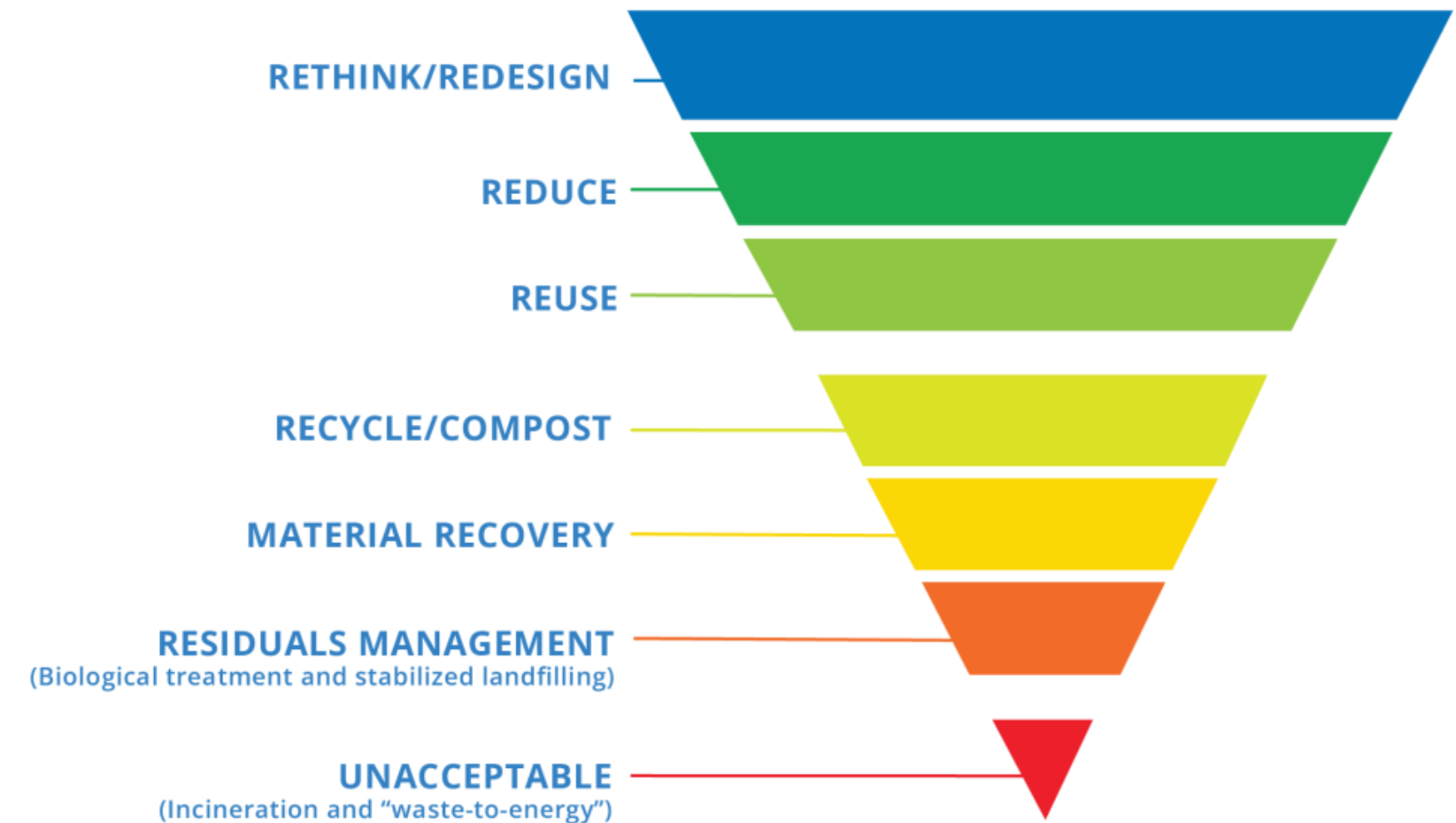


# Why Reduction & Reuse

- Highest on the zero waste hierarchy
- The overall goal is less waste - reduction & reuse are the most impactful strategies
- If we continue to reduce materials across all waste streams, our diversion rate will stagnate or decrease, particularly if reduction occurs in streams other than trash
  - To more accurately represent our progress towards 90%, we must incorporate “lost” streams into our diversion rate

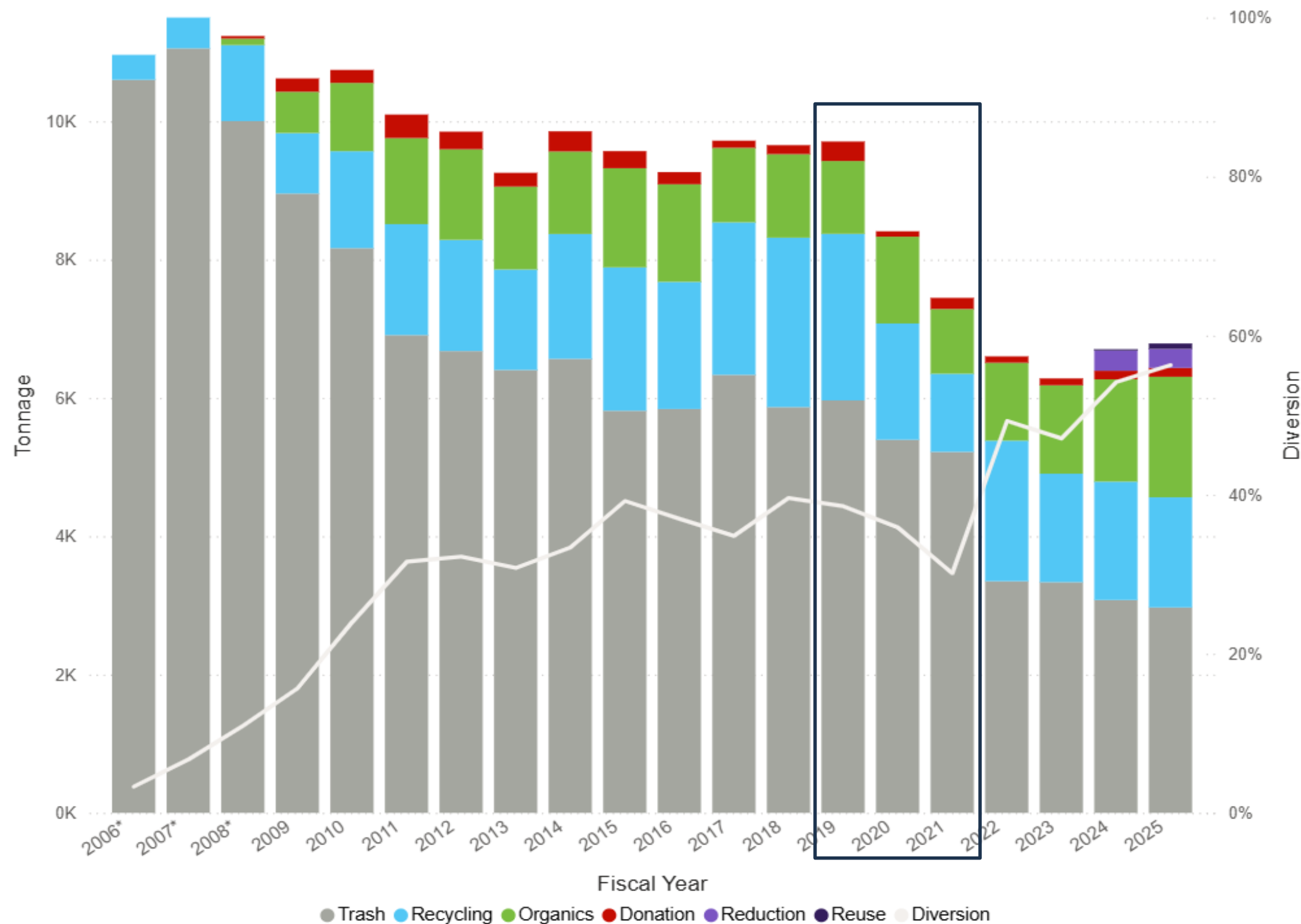
## THE ZERO WASTE HIERARCHY 8.1

For detailed version visit [www.zwia.org/zwh](http://www.zwia.org/zwh)



# ZWP Gaps: Reuse & Reduction

University-Wide Waste and Diverted Material

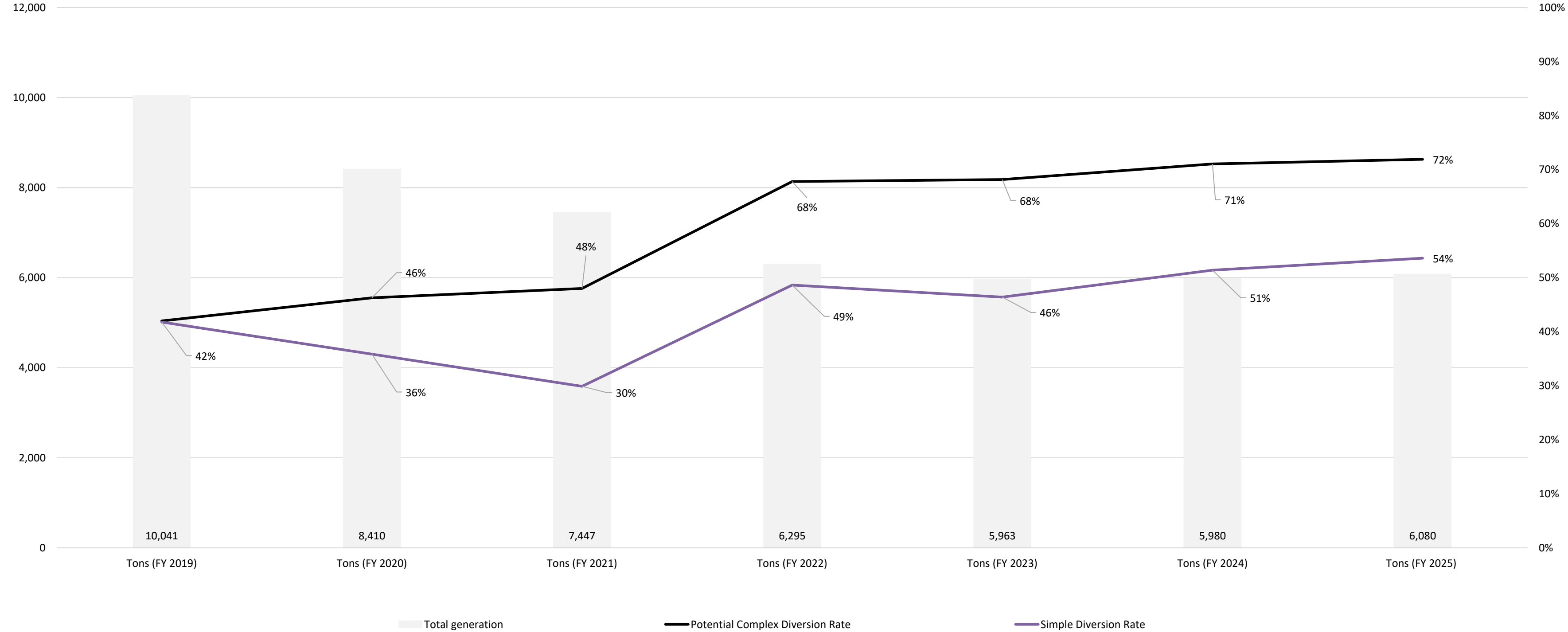


	2019	2020	2021
<b>Tonnage</b>	9,708	8,410	7,447
<b>Diversion</b>	39%	36%	30%

	2019	2020	2021
<b>Tons Reduced since FY19</b>	-	1,298	2,261
<b>Potential Diversion w/ Reduction</b>	39%	44%	46%

# Zero Waste Progress Report

Simple Diversion Rate vs Potential Complex Diversion Rate  
Reduction from FY19



# The Reuse & Reduction Landscape

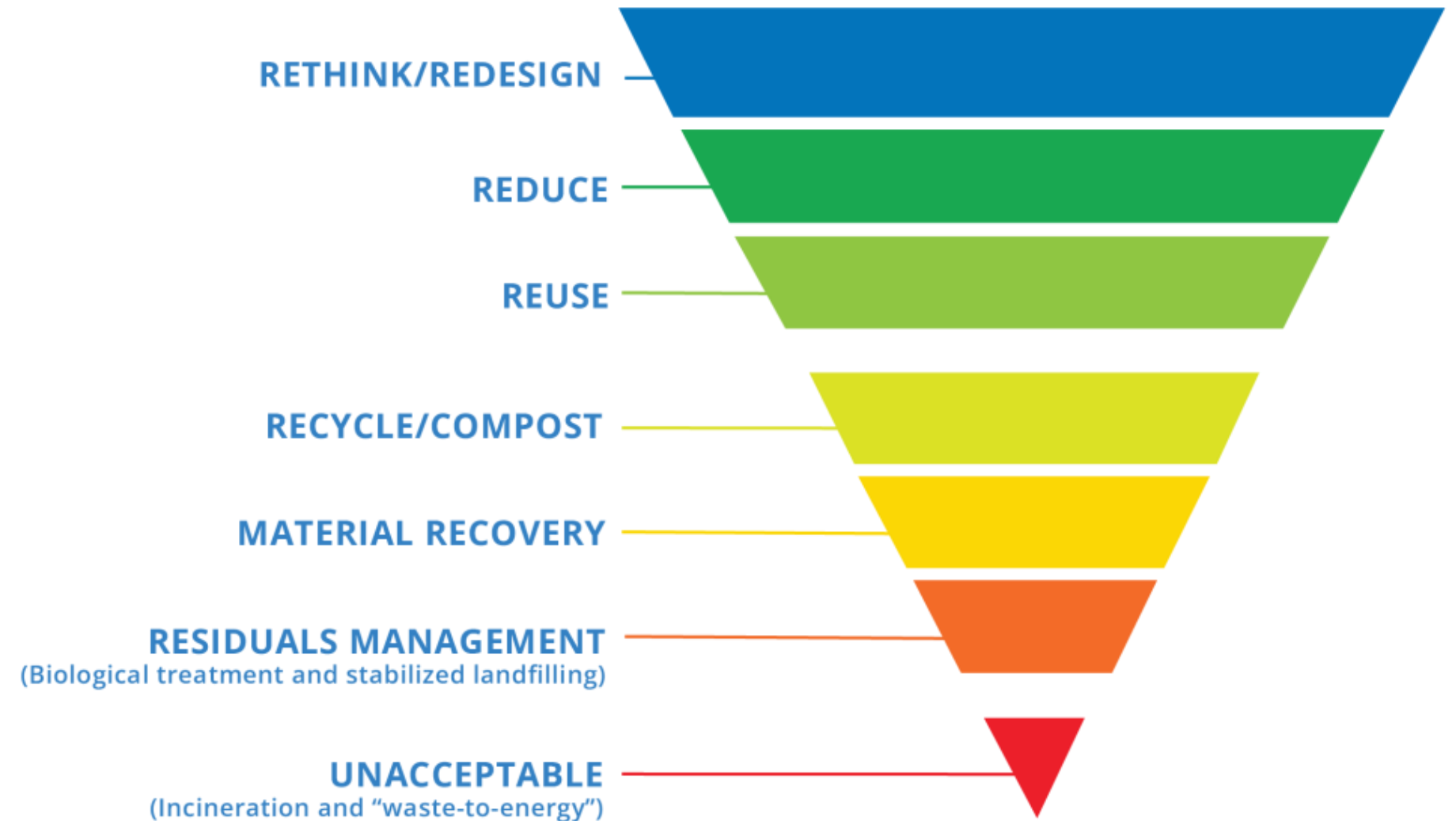
The conservation of all resources by means of responsible production, consumption, reuse, and recovery of products, packaging, and materials without burning and with no discharges to land, water, or air that threaten the environment or human health. -- ZWIA



14

## THE ZERO WASTE HIERARCHY 8.1

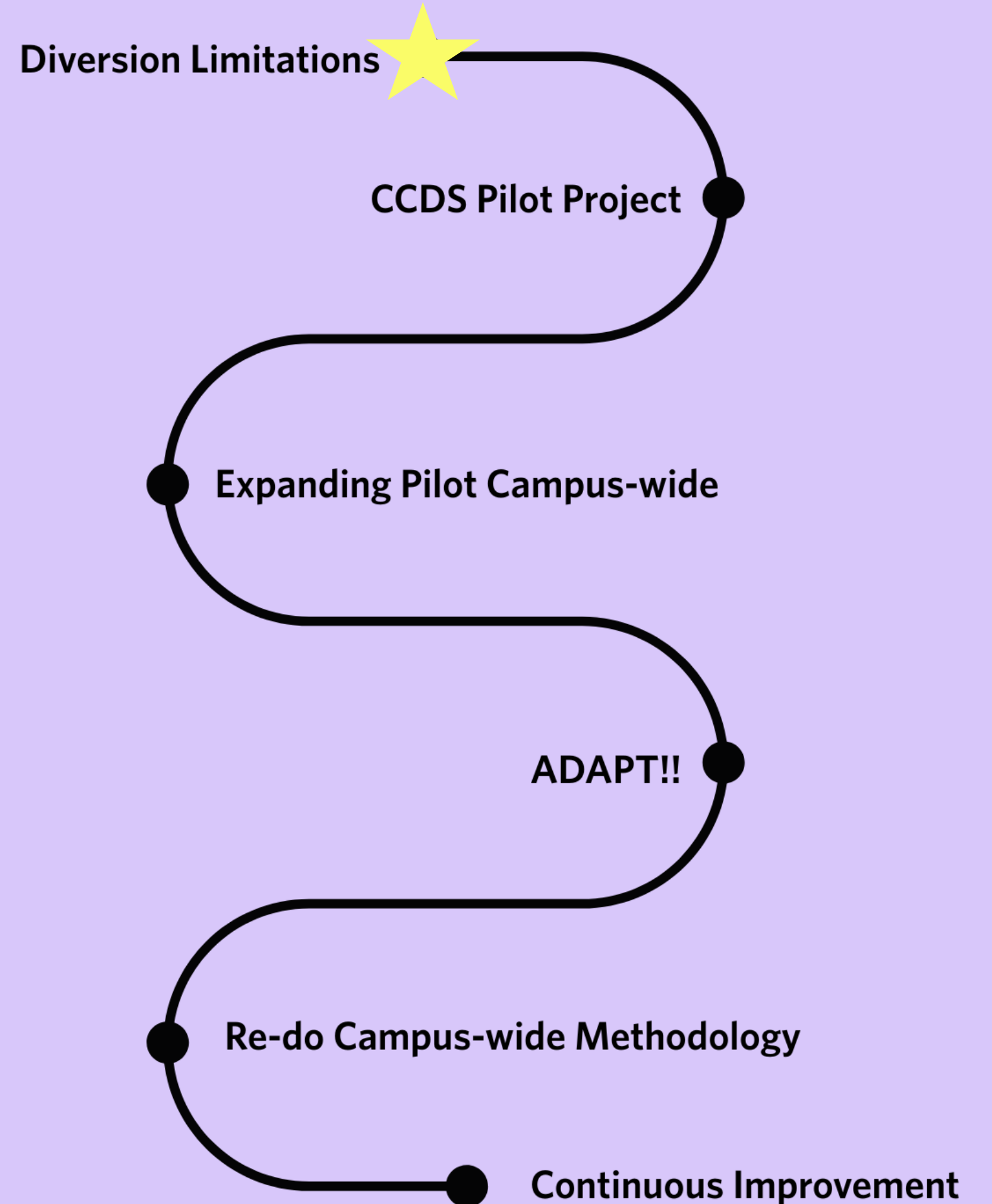
For detailed version visit [www.zwia.org/zwh](http://www.zwia.org/zwh)



# Getting Started

- Used a single building as a pilot that laid the groundwork for tracking reduction and reuse
- Allowed us to test materials that were “worth it” – balance tracking difficulty and impact
- Needed to first define reduction and reuse

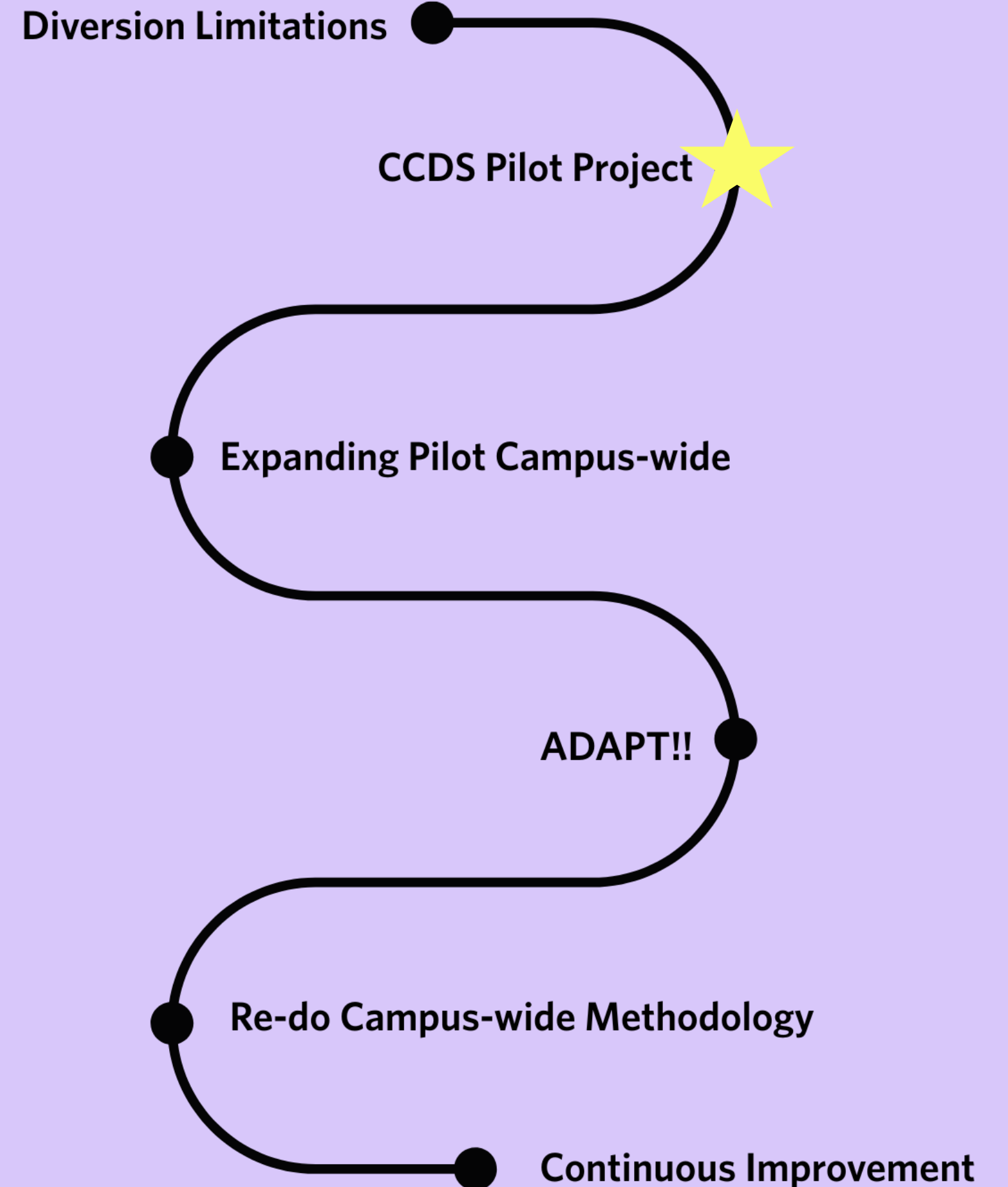
15



# Getting Started

- Used a single building as a pilot that laid the groundwork for tracking reduction and reuse
- Allowed us to test materials that were “worth it” – balance tracking difficulty and impact
- Needed to first define reduction and reuse

16



# Defining Reduction

## Reduction:

Reduction can be thought of as the theory of choice; you are choosing a reusable item over a disposable item that would be thrown away. Reduction is counting theoretical items that do not exist because they are no longer being made and purchased because a reusable item is instead being made and purchased.

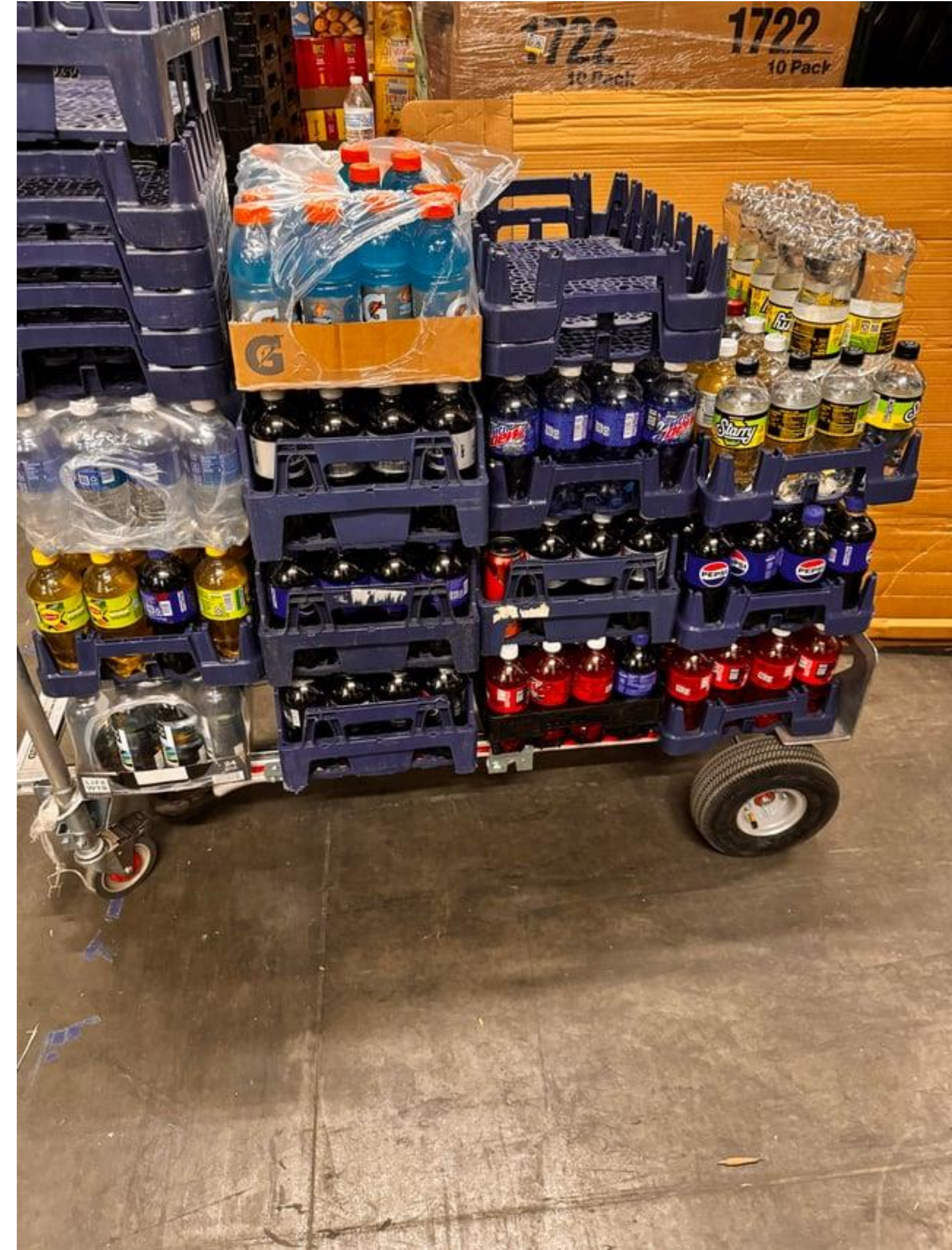


# Defining Reuse

## Reuse:

Reuse can be thought of as a 1:1 exchange of goods. You are giving an object that would otherwise have been thrown away a new life, while at the same time avoiding another purchase of that same item. You are not replacing an otherwise disposable item; you are eliminating the purchase of a new, identical item. Reuse is counting tangible items.

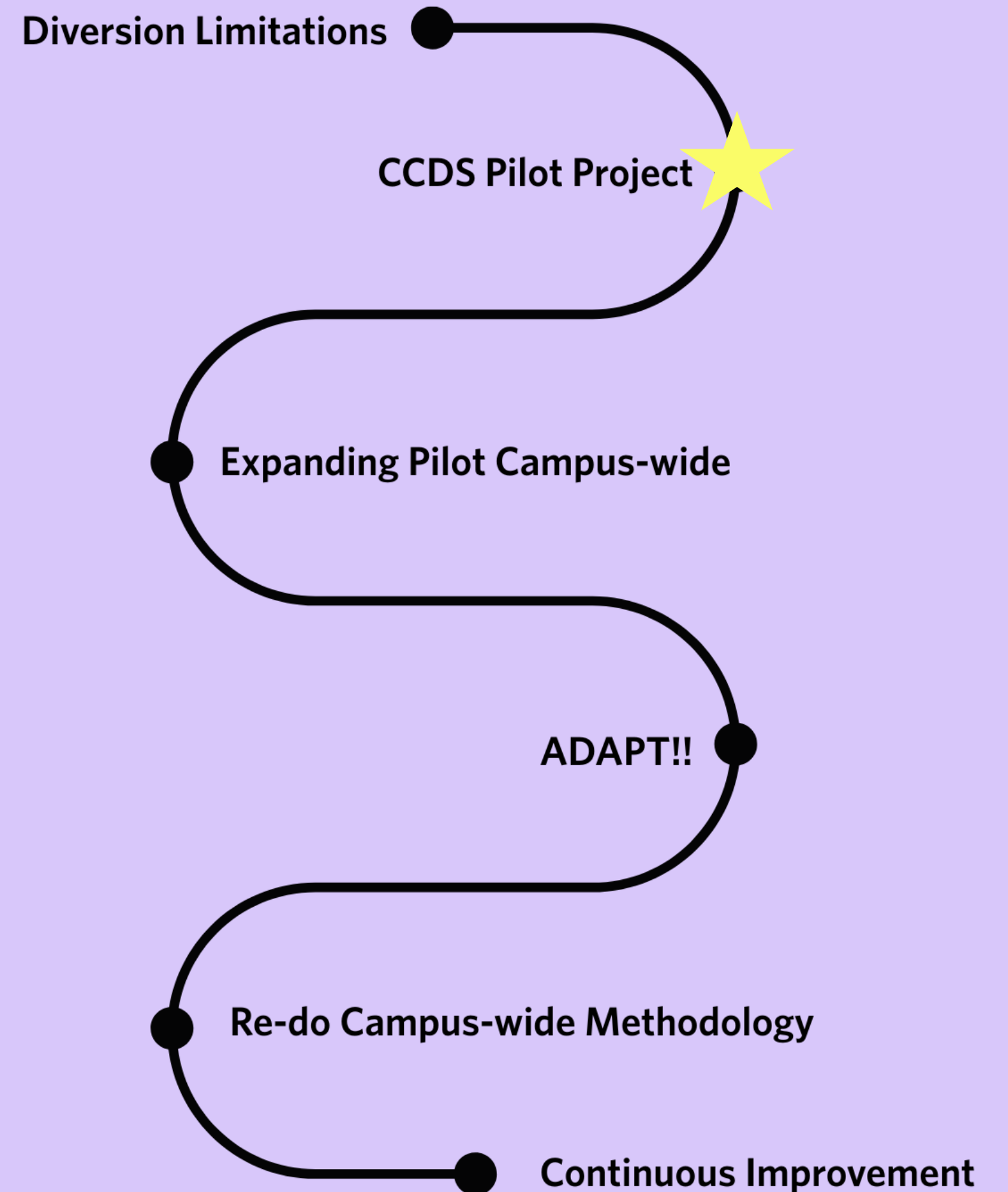
Ex: Pallets, Furniture



# Expansion

- Took initial methodology and tried to expand scope of those materials for the whole campus
- Challenges
  - Methodology didn't easily scale
  - Calculations didn't make sense at full campus level
  - Certain materials were only being reused or reduced in that one building
- Positives
  - Better availability of data at a campus-wide level

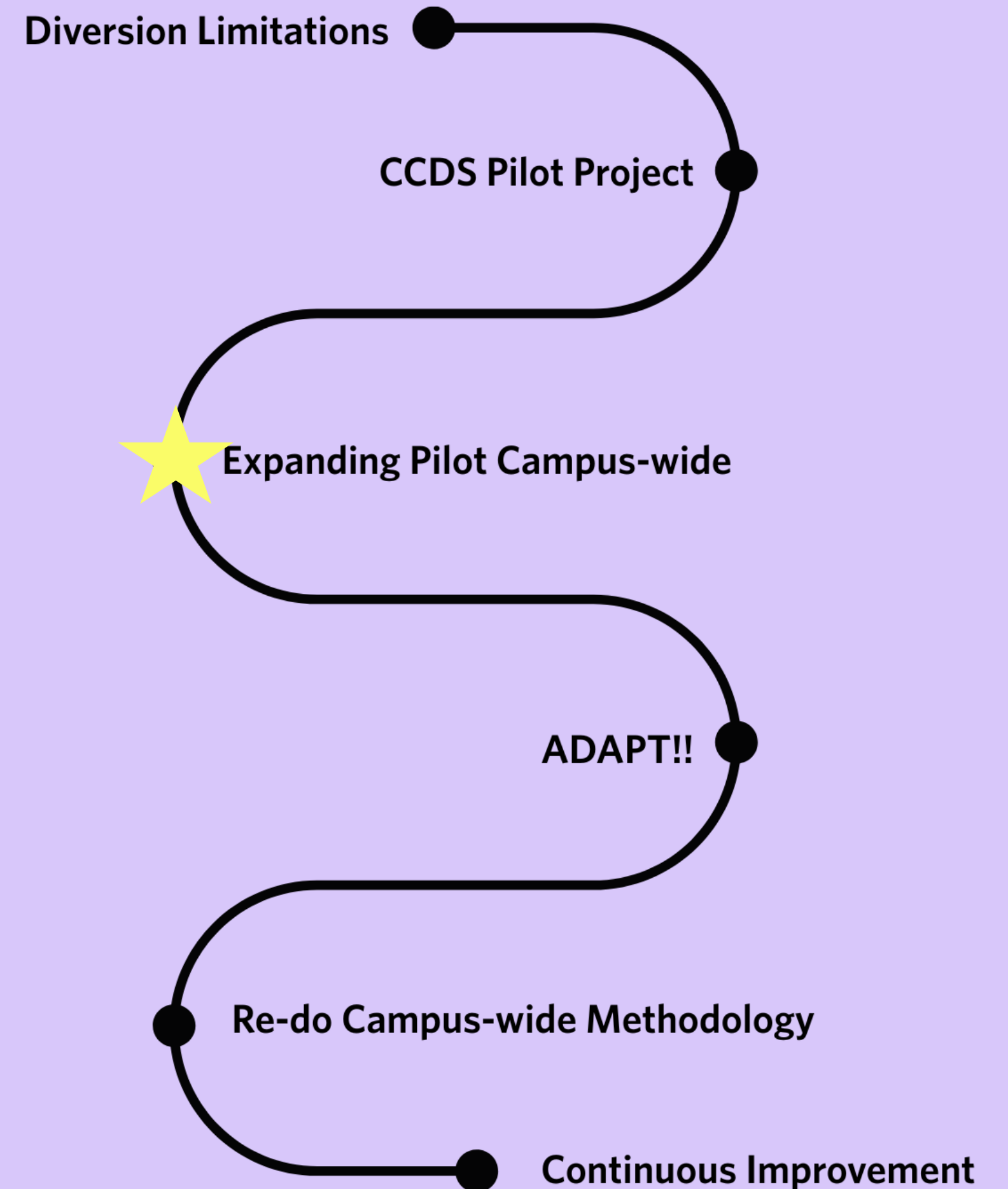
19



# Expansion

- Took initial methodology and tried to expand scope of those materials for the whole campus
- Challenges
  - Methodology didn't easily scale
  - Calculations didn't make sense at full campus level
  - Certain materials were only being reused or reduced in that one building
- Positives
  - Better availability of data at a campus-wide level

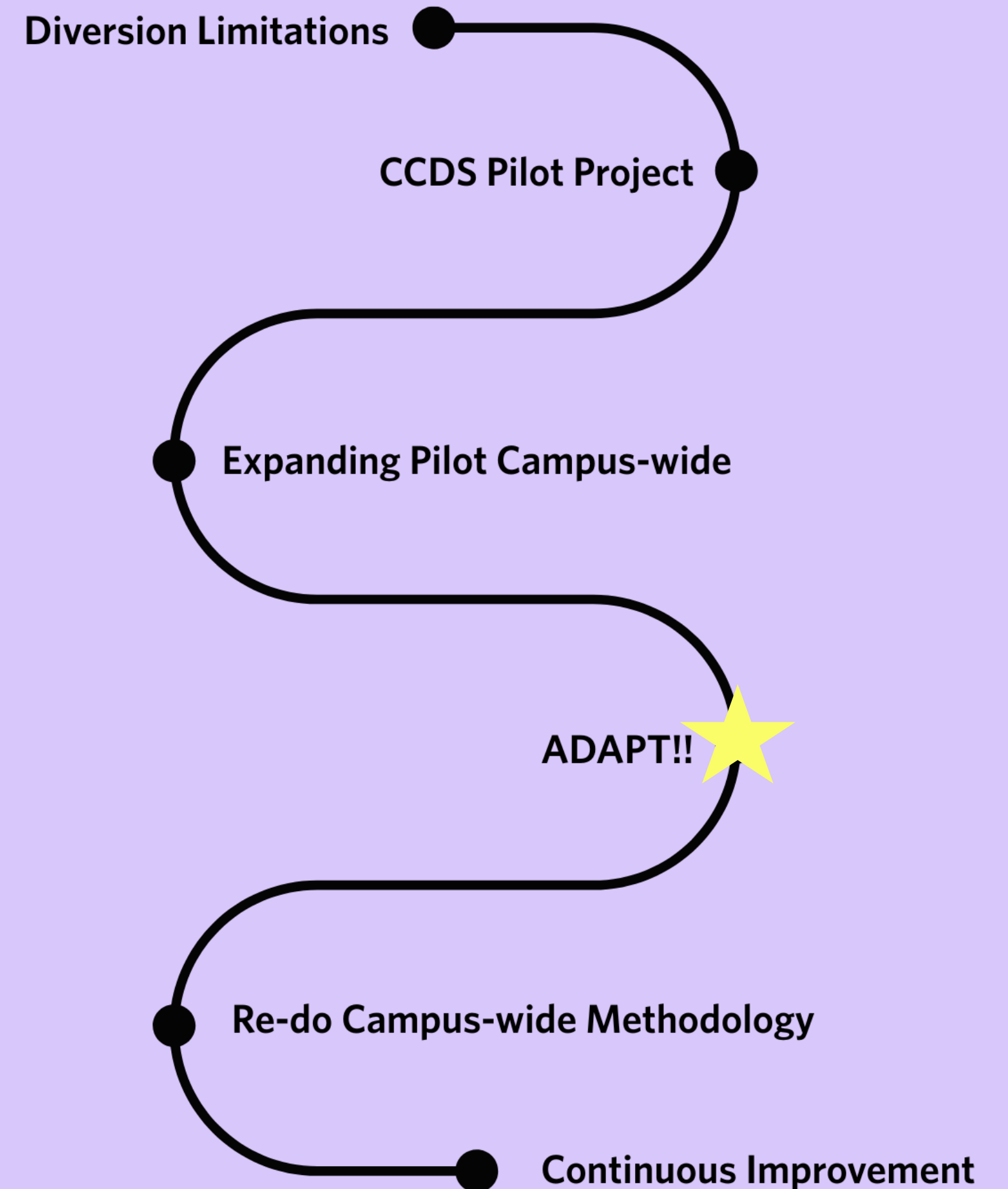
20



# Expansion

- Took initial methodology and tried to expand scope of those materials for the whole campus
- Challenges
  - Methodology didn't easily scale
  - Calculations didn't make sense at full campus level
  - Certain materials were only being reused or reduced in that one building
- Positives
  - Better availability of data at a campus-wide level

21



# Adapting Our Methodology

## Paper Towels (CCDS Only)

---

The CCDS building was designed for Zero Waste, which included hand dryers being installed in all bathrooms.

Challenges:

- Paper towel purchases are by custodial area, not specific buildings
- No baseline data
- New building space

Scope: CCDS

Data Source: Custodial Averages

- # of rolls per week
- Broken down by space type

Responsible Team(s): Custodial

Difficulty: Hard

## Paper Towels (Campus-wide)

---

The CCDS building was designed for Zero Waste, which included hand dryers being installed in all bathrooms.

Adapting:

- Purchasing data was readily available broken down by custodial area
- Baseline data from 2019
- Accounting for changes in sqft by normalizing data

Scope: Campus-wide

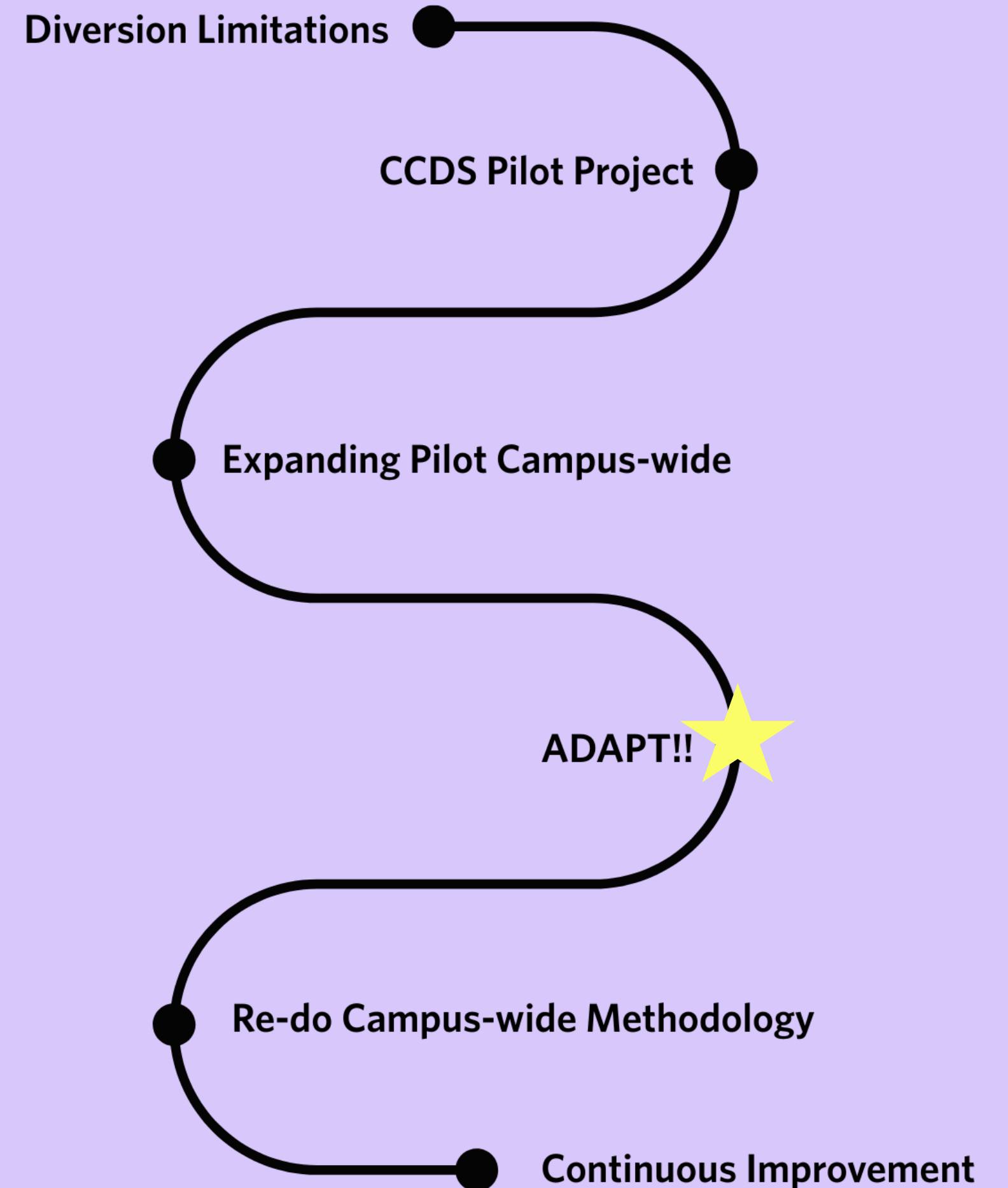
Data Source: Procurement data

Responsible Team(s): Custodial

Difficulty: Easy-Medium

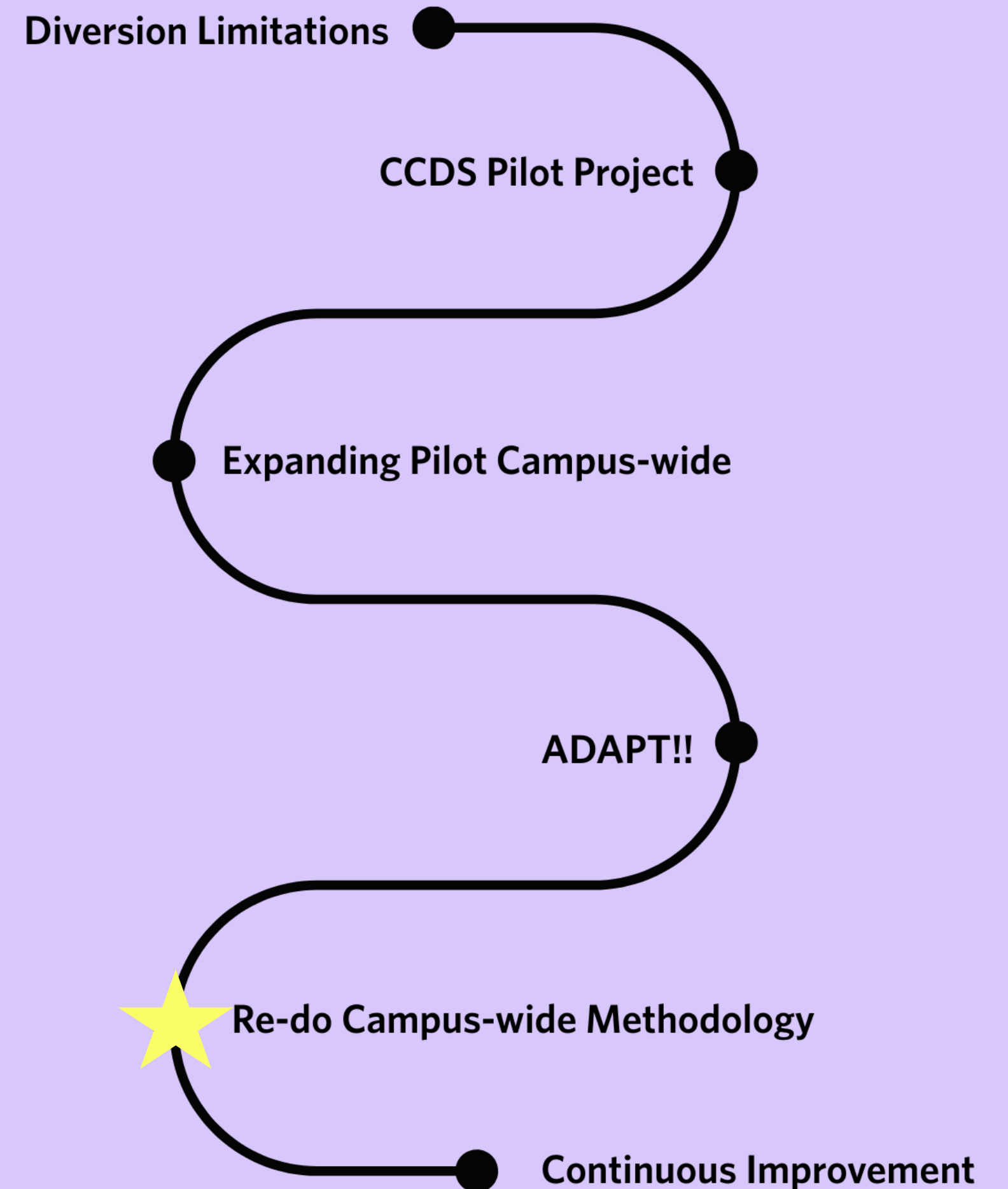
# Back to the Drawing Board

- Built a new methodology using better more available data
- Developed a stronger more transparent base of assumptions
- Added new materials that were being reduced or reused outside of a single building.
- Continuous expansion



# Back to the Drawing Board

- Built a new methodology using better more available data
- Developed a stronger more transparent base of assumptions
- Added new materials that were being reduced or reused outside of a single building
- Continuous expansion



# Back to the Drawing Board

- Built a new methodology using better more available data
- Developed a stronger more transparent base of assumptions
- Added new materials that were being reduced or reused outside of a single building
- Continuous expansion

Diversion Limitations

CCDS Pilot Project

Expanding Pilot Campus-wide

ADAPT!!

Re-do Campus-wide Methodology

Continuous Improvement



# R&R Goals

- Identify additional materials being reduced or reused
- Build detailed and accurate methodology and justification for inclusion for every material stream
- Utilize our methodology to standardize and inform reduction & reuse tracking amongst our peers for improved peer-to-peer benchmarking for Zero Waste



# Boston University Sustainability

Reduction												
Program Name	Scope	Impact Potential	Priority for Tracking	Difficulty to track	Have we discussed it?	Are we tracking it?	Credits	Reason for inclusion	Method for retrieveing data	Actual/Estimate	Monthly/Annually	Completion
Choose to Reuse	Campus-wide	High	High	Easy	Yes	Yes	Reduce credit 1 Reuse credit 1 Reuse credit 5 Redesign credit 3	Eliminates the use of single-use containers	Topanga dashboard	Actual	Monthly	100%
Hand Dryers (Paper Towels)	campus-wide	High	High	Easy	Yes	Yes	Reduce credit 1 Reduce credit 4 Redesign credit 3	Eliminates use of paper towels	Comparison of procurement data from FY19 to current year adjusting for changes in sq ft.	Estimate	Annually	100%
Communal Waste Bins (Trash Bag Liners)	CCDS (current); Campus-wide (FY	Medium	Medium	Easy	Yes	Yes	Reduce credit 1 Reduce credit 4 Redesign credit 3	Eliminates desk side bins and bag liners	Determine average number of bags used per week based on space type and occupancy	Estimate	Annually	100%
Catering Reusables (Zero Waste Catering)	Bldg Specific	High	High	Medium	Yes	Yes	Reuse credit 1 Reuse credit 5 Redesign credit 3	Eliminates the use of single-use dishware and tablecloths	Catering report and number of attendees from 25 live	Estimate	Monthly	50%
Catering Reusables (China)	Campus-wide	Low	Medium	Easy-Medium	Yes	No					Monthly	0%
Post-Consumer Food Waste Reduction	Dining	High	High	Medium	Yes	Yes	Compost Credit 4 Reduce Credit 2		Data from Lexie weigh the waste events	Estimate	Semesterly	100%
Reuse												
Program Name	Scope	Impact Potential	Priority for Tracking	Difficulty to track	Have we discussed it?	Are we tracking it?	Credits	Reason for inclusion	Method for retrieveing data	Actual/Estimate	Ongoing/Monthly	Completion
Office Kitchen Reusables	Bldg Specific	Medium	Medium	Hard	Yes, working on methodology	No	Reuse credit 1 Reuse credit 5 Redesign credit 3	Eliminates the use of single-use dishware in office kitchens	Determine average use of kitchen items	Estimate	Monthly	25%
Milk Jugs	Bldg Specific	Low	Medium	Easy	Yes	Yes	Reuse credit 1 Redesign credit 3	Eliminates the use of plastic milk cartons	Determine average number of reusable glass jugs used by CDS and taken back each week dpeending on occupancy	Estimate	Monthly	100%
Furniture Re-use (Trucking)	Campus-wide	High	Medium	Medium	Yes	Yes	Resude credit 1 Redesign credit 4	Furniture is reused rather than thrown away and re-purchased	Use work order to identify furniture redistribution	Estimate	Monthly	75%
Furniture Re-use (PDC)	Project Specific											0%
Stockroom	Campus-wide	Medium	High	Easy	Yes	No	Resude credit 1 Redesign credit 4	Resue of boxes and film plastic for shipping items across campus		Estimate	Monthly	100%
Removed												
Program Name	Scope	Impact Potential	Priority for Tracking	Difficulty to track	Have we discussed it?	Are we tracking it?	Credits	Reason for inclusion	Method for retrieveing data	Actual/Estimate	Ongoing/Monthly	Completion
Cleaning supplies		Low	Low	Hard	No	No						
Toilet Seat Covers		Low	Low	Hard	Exclude	No						
Light Bulbs	Campus-wide	Medium	High	Medium	Yes, exclude for now	No						
Dining Reusables at main dining halls	Campus-wide	High	Low	Medium	Yes, exclude	No						

## Boston University Sustainability

Program Name	Choose to Reuse	Hand Dryers (Paper Towels)	Stockroom	Office Kitchen Reusables
Scope	Campus-wide	Campus-wide	Campus-wide	Building-specific
Impact Potential	High	High	Medium	Medium
Priority for Tracking	High	High	High	Medium
Difficulty to Track	Easy	Easy	Easy	Hard
Have we discussed it?	Yes	Yes	Yes	Yes, working on methodology
Are we tracking it?	Yes	Yes	No	No
Credits	Reduce credit 1 Reuse credit 1 Reuse credit 5 Redesign credit 3	Reduce credit 1 Reduce credit 4 Redesign credit 3	Reuse credit 1 Redesign credit 4	Reuse credit 1 Reuse credit 5 Redesign credit 3
Reason for Inclusion	Eliminates the use of single-use containers	Eliminates use of paper towels	Reuse of boxes and film plastic for shipping items across campus	Eliminates the use of single-use dishware in office kitchens
Method for Retrieving Data	Topanga dashboard	Comparison of procurement data from FY19 to current year adjusting for changes in sqft		Determine average use of kitchen items
Actual/Estimate	Actual	Estimate	Estimate	Estimate
Monthly/Annually	Monthly	Annually	Monthly	Monthly
Completion	100%	100%	100%	25%

# Example Reduction Streams

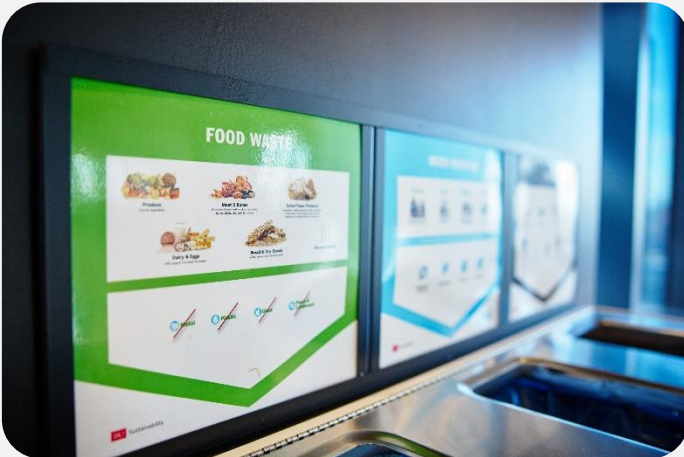
## Trash Bag Reduction

---

Through waste bin updates and operational changes, we have been reducing the amount of trash bags used.

Scope: Across all campuses  
Data Source: Procurement data  
Responsible Team(s): Custodial, Stockroom  
Difficulty: Low

**11.86 Tons Reduced**



## Soup Reduction

---

Through purchasing soups from a local retailer, rather than making them all in-house, we have reduced food waste from soups in our dining halls.

Scope: Dining halls  
Data Source: Dining  
Responsible Team: Dining  
Difficulty: Low

**8.58 Tons Reduced**



## Choose-to-Reuse

---

Students have the option to use reuseable containers at our retail dining locations, rather than single-use containers.

Scope: Across all campuses  
Data Source: Topanga  
Responsible Team(s):  
Difficulty: Low

**7.68 Tons Reduced**



# Example Reuse Streams

## E&C Summer Reuse

Every summer, the Events and Conferences department hosts more than 15,000 overnight guests in campus accommodations. They reuse and store items like bedding, linens, and air conditioners for attendees.

Scope: Charles River Campus  
Data Source: Events and Conferences  
Responsible Team: Events and Conferences  
Difficulty: Low

**37.78 Tons Reused**



## Reusable Delivery

The stockroom has developed a system to collect and repurpose cardboard boxes and bags. They utilize them to deliver stockroom supplies around campus.

Scope: 120 Ashford Street  
Data Source: Stockroom  
Responsible Team: Stockroom  
Difficulty: Low

**13.91 Tons Reused**



## Furniture Reuse

Through the Reuse Teams group, PDC and departmental reuse, we have been able to track items reused that are moved by BU trucking.

Scope: Across all campuses  
Data Source: Trucking FSR Report  
Responsible Team(s): Trucking, PDC, ZW  
Difficulty: Medium

**14.65 Tons Reused**



# Total Data Recap

## Reduction Programs

---

- Oil jibs
- Post-consumer food waste
- Soup
- Choose-to-Reuse
- Printer paper
- Paper towels
- Single-use dining
- Trash bags
- Plastic water bottles
- Bean-to-cup brewers

**274.76 Tons Reduced**

## Reuse Programs

---

- Furniture
- Stockroom cardboard boxes
- Miscellaneous campus reuse
- Milk jugs
- Reusable delivery containers
- Events & Conferences summer programming

**78.38 Tons Reused**

We count reuse and reduction together as our R&R category.

**FY24 - 311 Tons**

**FY25 - 353 Tons**



# Best Practices

## Develop a Prioritization Process

---

- Track all possible items in a spreadsheet even if data is not yet available
- Prioritize by:
  - Impact potential
  - Data availability
  - Difficulty of calculating
- Skip items with low potential that are too difficult and stalling progress

## Develop Templates for Common Data Sources

---

- Determine category groups for like materials that use similar data sources
- Develop template spreadsheets with standard methodology for like materials
- Example: Items utilizing procurement data
  - Paper Towels
  - Trash Bags
  - Office Paper

## Standardize Assumptions

---

- Develop and document standards for all assumptions used in calculations
- Example: Furniture
  - Have a master document with furniture pieces and their estimated weight and where that weight estimate came from

# Best Practices

## Centralize Data Reporting

---

- Maintain a single spreadsheet to track total weight for all materials
- Create individual spreadsheet for each material and calculation per year
- In the same place as the individual spreadsheet, create folder to add back-up documentation
- Maintain a single document with written methodology

## Validate Data & Integrate Transparency

---

- Given the wide variation in materials, having a transparent process with detailed methodology helps maintain clear reporting
- Develop a process for validation that isn't just a single person
- Report on progress to internal and external stakeholders, don't make strides without buy-in

## Build Flexible Methodology Architecture

---

- Develop framework to scale from pilot to full campus
- Have a documented process for adding new materials or revising existing materials
- Discuss new materials definitions and methodology with stakeholders

# Your turn!

Getting started:

- Identify a list of materials/programs you are interested in tracking (1 to start is totally fine!)
- Develop your infrastructure:
  - Methodology documentation & definitions,
  - All possible materials tracking sheet
- Identify your team
  - Zero/Waste Sustainability Person
  - Data Specialist (bonus pts if they are in sustainability)
  - & Intern or Data Entry Support

34



# Thank You.

Contact us:  
[waste@bu.edu](mailto:waste@bu.edu)





# Reusable To-Go On College Campuses

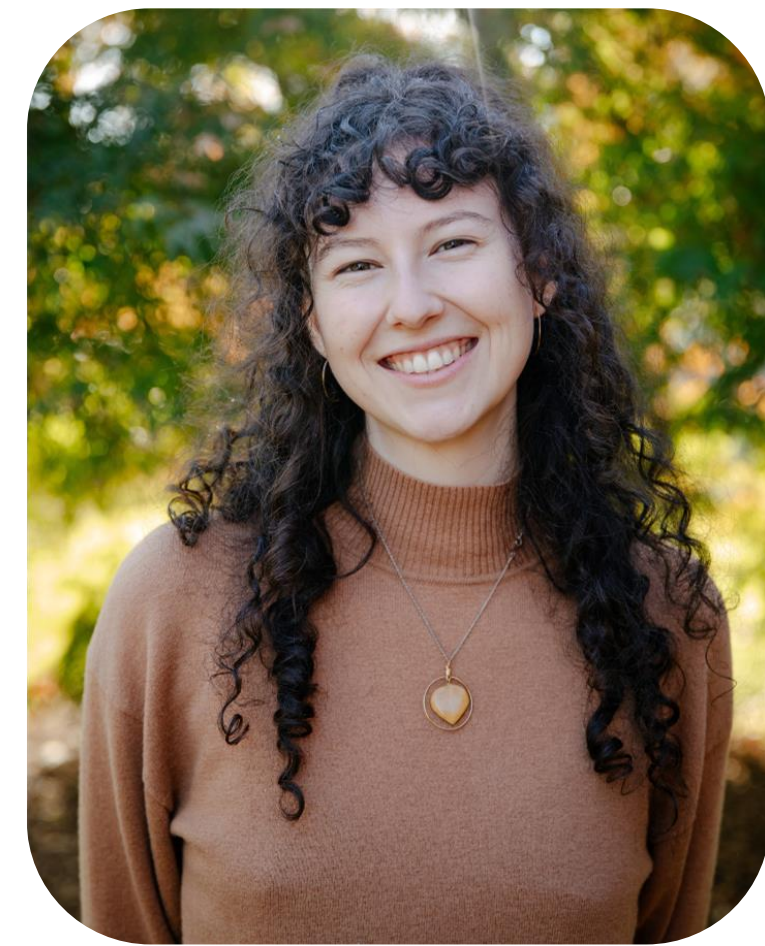
*Logistics and Costs (ROI)*



**Post-Landfill  
Action Network**

# Today's Facilitator

Savannah Robledo (she/her)  
Plastic Campaigns Coordinator



# Tech Support

Jensen Quinn (they/them)  
Director of Education & Advising





# About PLAN

# About PLAN

The Post-Landfill Action Network cultivates, educates, and inspires the student-led zero waste movement.

We currently work with over 1,000 campuses across the US and Canada.

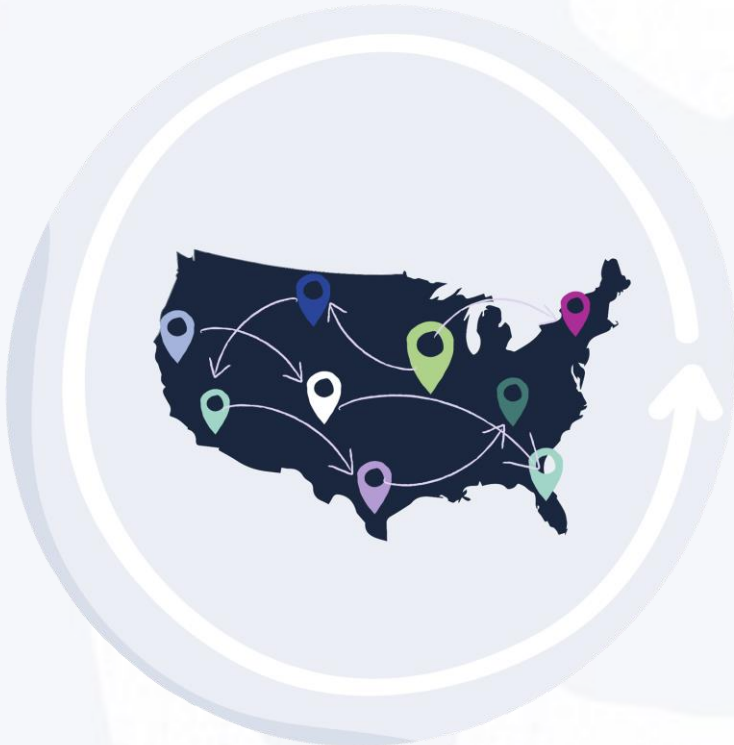
 [facebook.com/postlandfill](https://facebook.com/postlandfill)

 [@postlandfill](https://twitter.com/postlandfill)

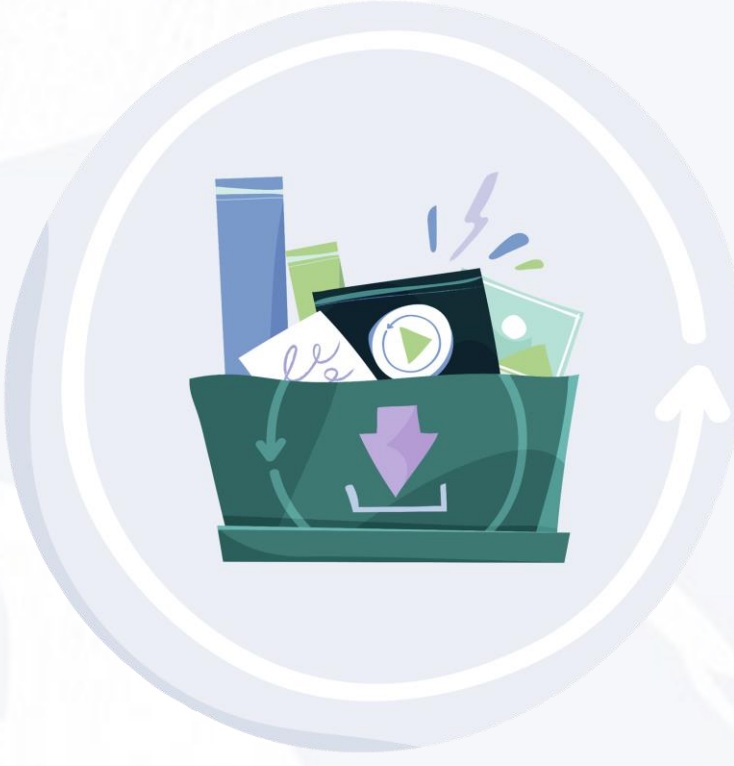
 [@postlandfill](https://instagram.com/postlandfill)



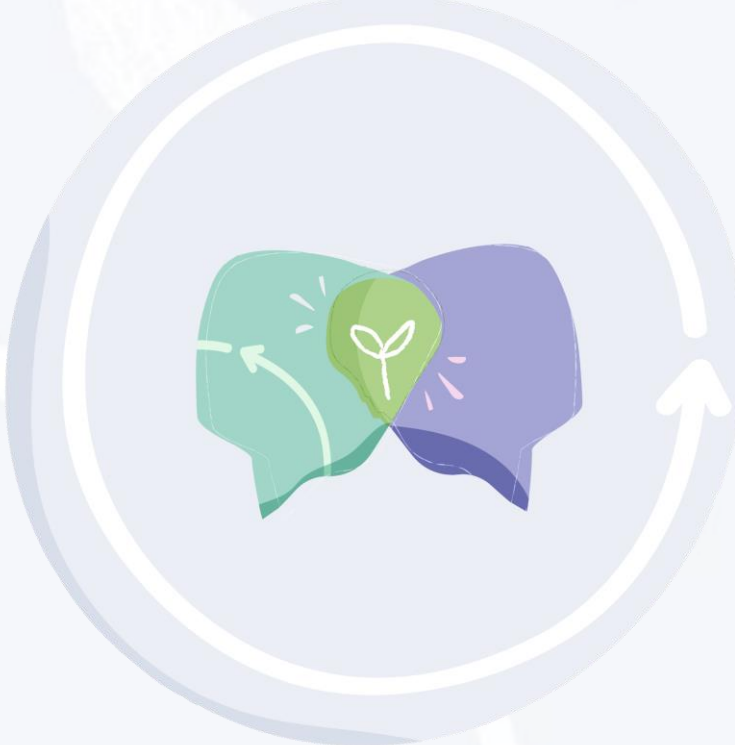
# PLAN Membership



**Campus Network**



**Resources**



**Advising**



**Plastic Campaigns**



**Events**



**Atlas Zero Waste**

# Atlas Zero Waste

A 3-Stage Student Fellowship Program that Provides Zero Waste Consulting Deliverables to College Campuses

The Atlas Zero Waste project empowers and trains young leaders to facilitate their campuses through the process of establishing zero waste commitments, Action Plans, and Return on Investment (ROI) Analyses.



**50+**

Atlas Campuses



**188**

Paid Student Fellows



**2,171**

Campus Stakeholders Engaged

Stage 1



Stage 2



Stage 3



# History of Reusable Containers on College Campuses

## Containers

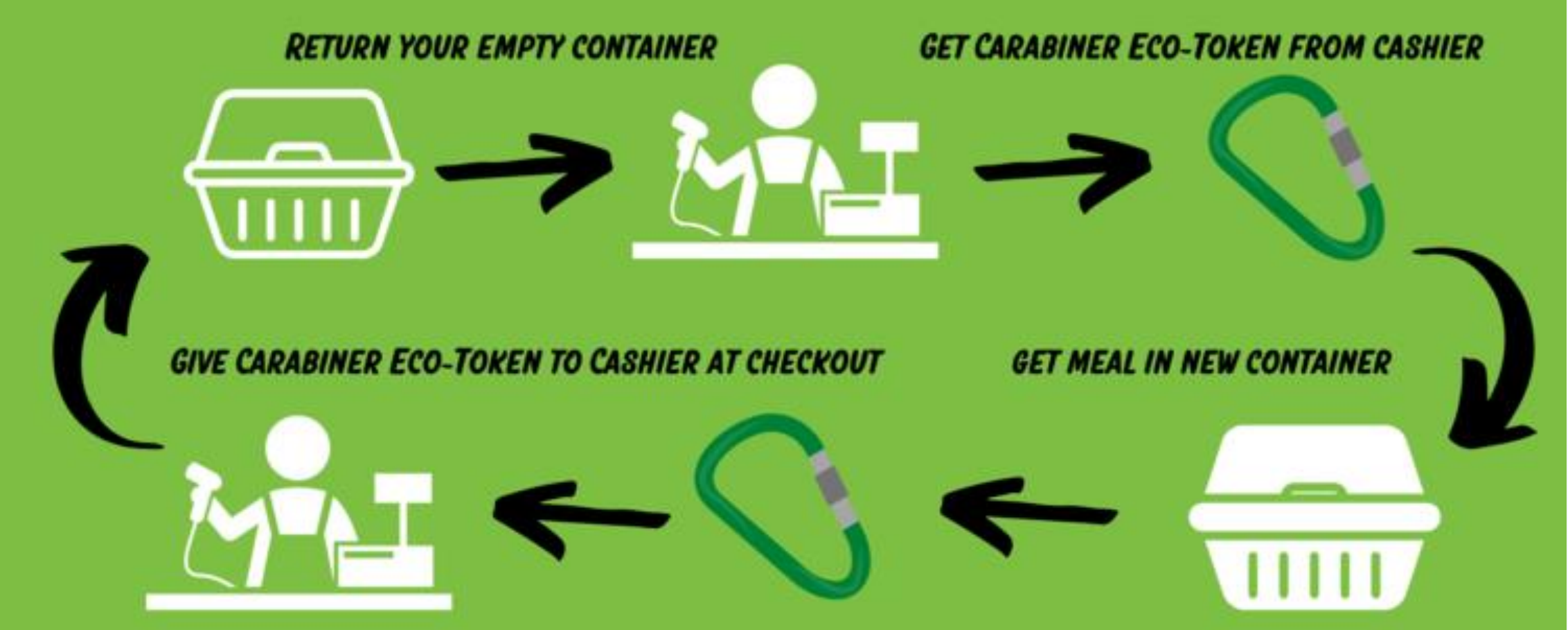


## Carabiners or Tokens



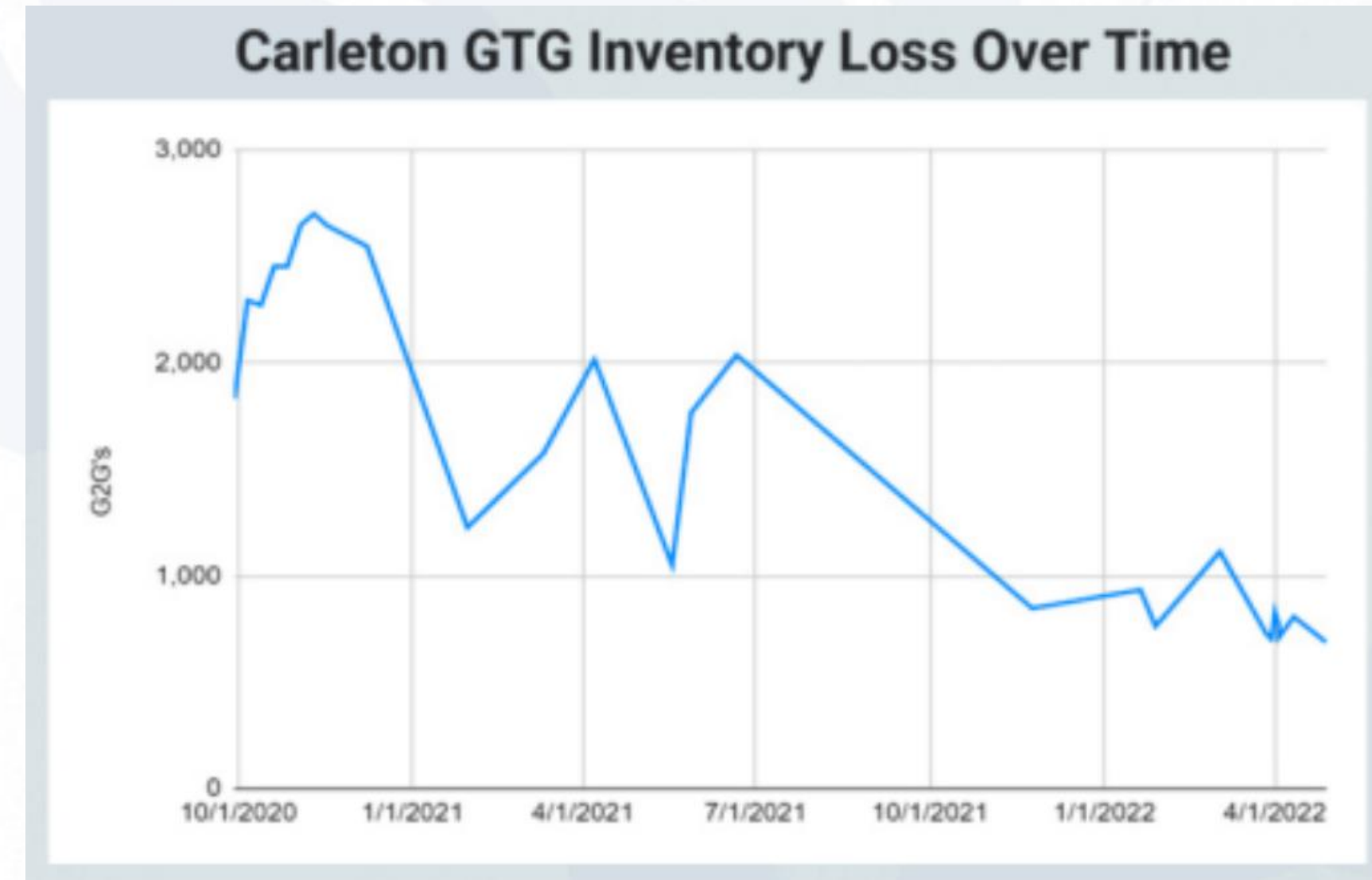
### Table of Contents:

I. Introduction	1
II. Setup	3
III. Operations	5
IV. Engagement	6
V. Tracking & Analysis	7
VI. Conclusion	8

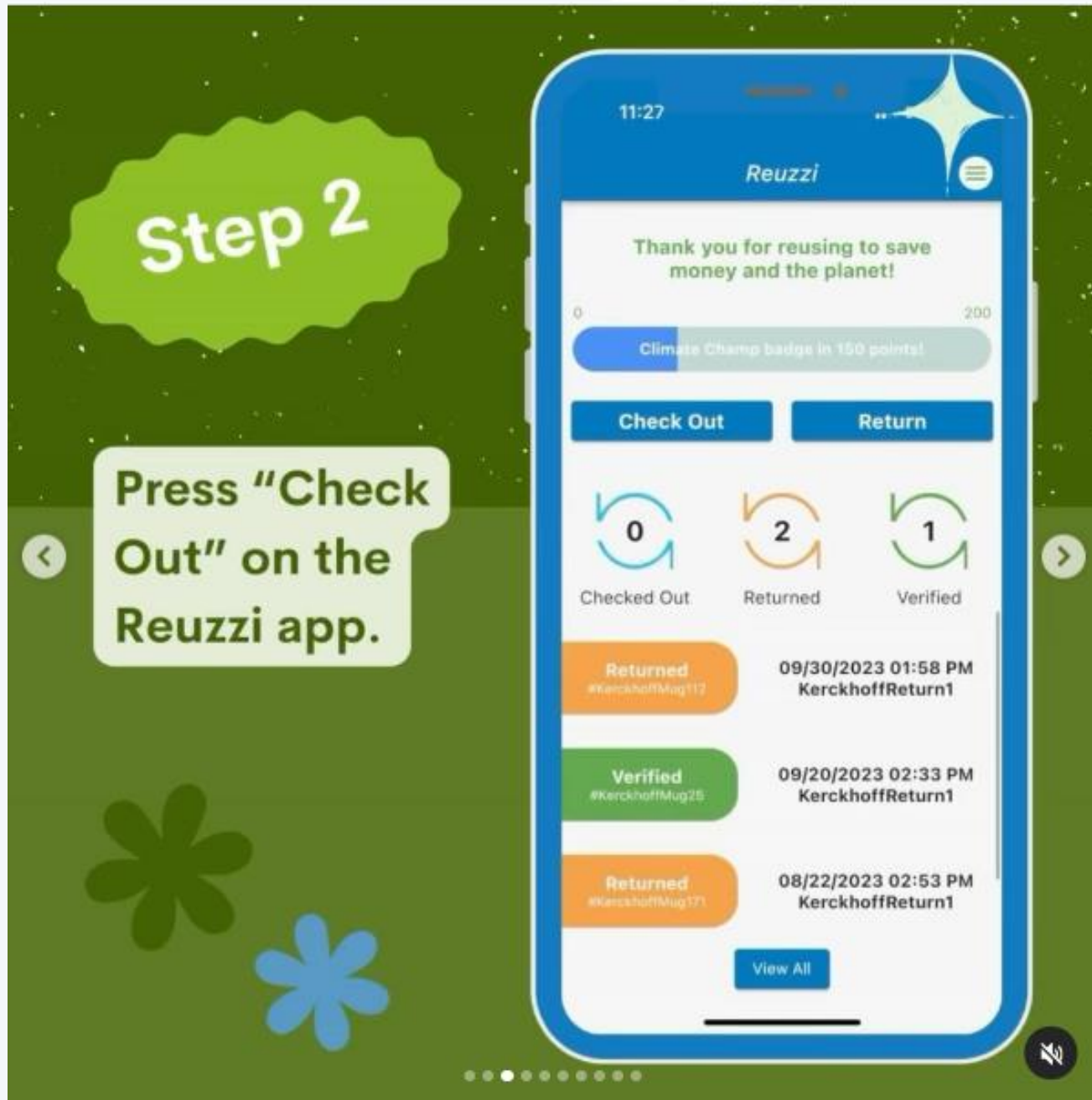


# Challenges with these Programs

- Most programs started around 2013-2015
  - ~300 Total Campuses
- Low Return Rates
  - 50-70% losses annually
- Low accessibility
  - Many programs require paying up-front
- Lack of options for all container types
  - Bowls, drink cups, silverware, etc.
- Lack of options for non-plastic alternatives
- Limited integration into Retail Dining
- Major setbacks during COVID



# Tracking Apps Introduced in 2022



# Tracking Apps Introduced in 2022



## PLAN's Apps and Containers



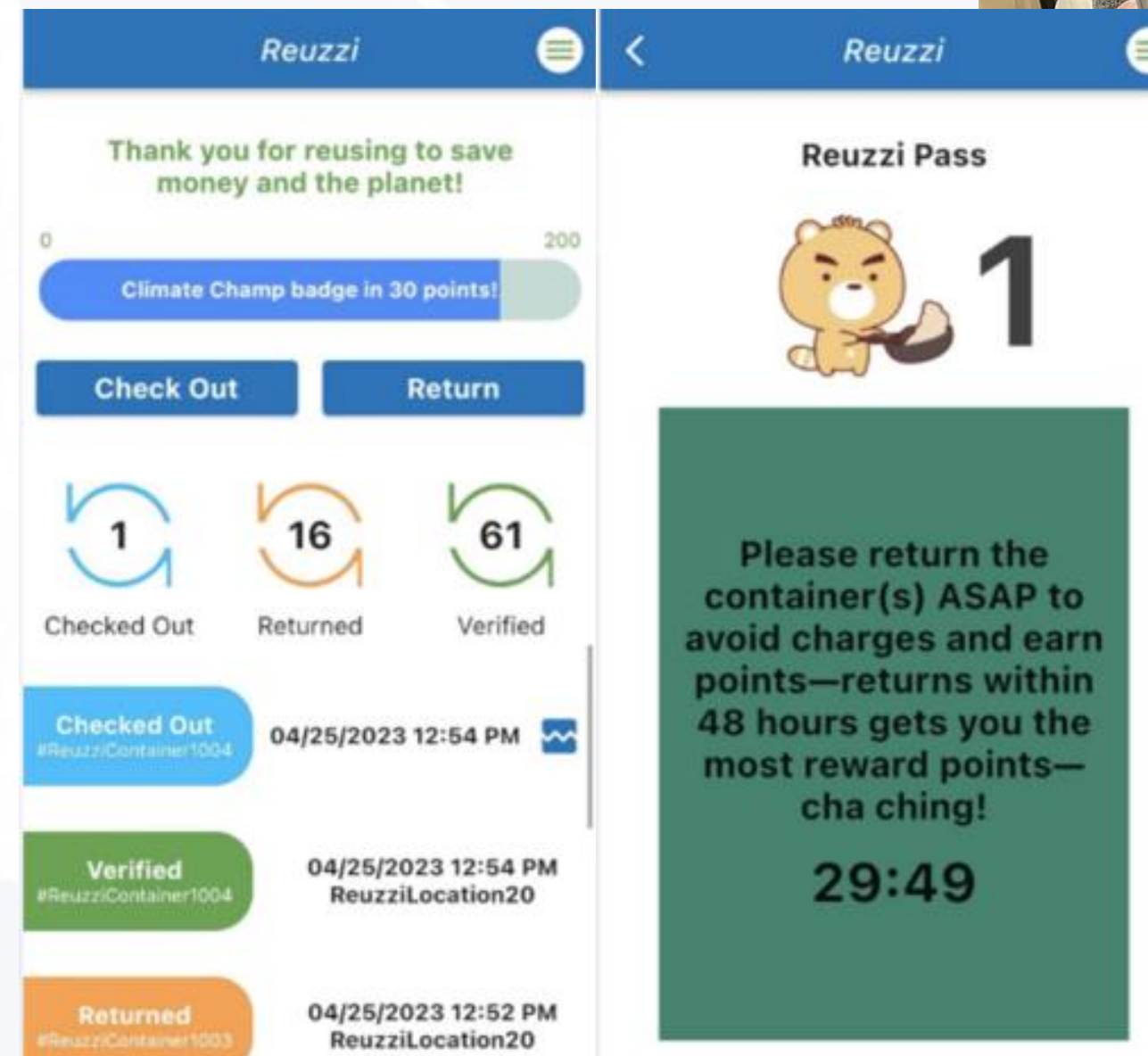
## Reusable To-Go Manual



# Tracking Apps

- Used at ~50 campuses nationally
- QR Code Stickers can last through hundreds of washes
- QR Code Tracking has increased return rates dramatically
  - ~30% → ~97%
- Increase in accessibility
- Data Dashboards
- QR Codes applied to any product
- QR stickers can include RFID chips

*This opens the door for full system circularity.*



# Reusable To-Go ROI Calculation Course

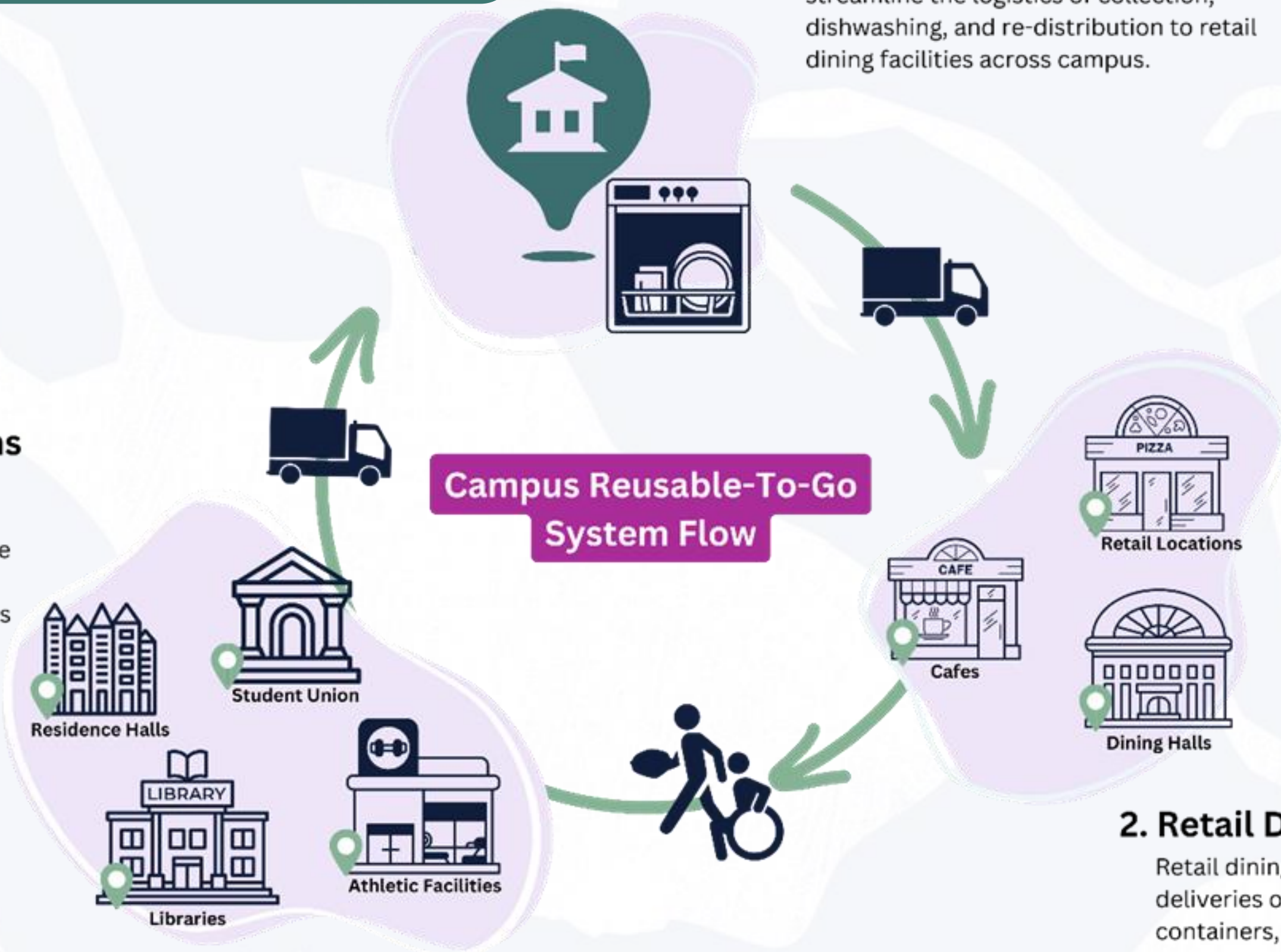
A Certificate Module of the Atlas Zero Waste Fellowship

## 1. Centralized Washing Facility

Reusable to-go ware starts at a centralized washing facility. This hub functions to streamline the logistics of collection, dishwashing, and re-distribution to retail dining facilities across campus.



### Campus Reusable-To-Go System Flow



## 3. Student Drop-Off Locations

Throughout the day, as students gather containers, drop-off locations are scattered across the campus to facilitate easy deposit. These locations also function as collection points for facilities to retrieve containers for washing and redistribution.

## 2. Retail Dining Facilities

Retail dining facilities receive daily deliveries of reusable to-go ware containers, tailored to their specific day-to-day requirements.

# Logistics Advising: Key Areas of Focus

## **Review Container Options**

Material and size preferences

## **Review Tracking App Options**

QR codes vs. RFID chips, carrot/stick return incentives

## **Logistics Mapping**

Program labor (Campus-wide collection, container transportation, dishwashing)

## **Infrastructure Research**

Volume/capacity of current dishwashing machine(s) and transportation equipment (truck, crates, dollies)

# Dining Purchasing Records Example

Dist SKU	Item Name	Pack	Size	Unit Type	Brand	Quantity	Weight	Quantity per uni	Total Disposables	Price per Unit
<b>12 oz Bowl</b>										
606719	BOWL 8 OZ 100% SUGARCANE PAPER		20 50 EA	CS	WORLD CENTRI	1	18.96	50	1000	\$0.079
<b>16 oz Bowl</b>										
338447	CONT PLAS 16 OZ COMBO DELI SOUP		1 240 CT	CS	KARIOUT	11	180.4	240	2640	\$0.110
<b>9x9 clamshell container</b>										
249085	PLATE SUGARCANE 10" SQ IVORY		4 125 CT	CS	BARE	12	356.64	125	3000	\$0.128
240272	CONT RND ALUM 9" 30 GAUGE		1 500 CT	CS	FIRST MARK	4	73.8	500	2000	\$0.250
655699	CONT DELI 32 OZ COMBO		1 240 CT	CS	KARIOUT	8	179.2	240	1920	\$0.418
462255	BAG PAPER BRWN 8 LB		1 500 CT	CS	DURO	2	24	500	1000	\$0.020
240318	CONT ALUM 9" COMBO RND W/BOARD		1 200 CT	CS	SILVER SOURCE	2	31.44	200	400 8320	\$0.250
<b>6x9 clamshell container</b>										
470980	BAG PAPER 6 X 6.5 IND KRAFT		1 2000 CT	CS	ECOCRAFT	1	11	2000	2000	\$0.020
618979	BAG QT RECLOSABLE 2 MIL		1 500 CT	CS	FIRST MARK	3	15.6	500	1500 3500	\$0.015
<b>12 Oz Cups (hot and cold)</b>										
591670	CUP SUGARCANE 12 OZ HOT NAT		20 50 CT	CS	WORLD CENTRI	4	112	50	1000 1000	\$0.094
<b>16 Oz Mugs (hot and cold)</b>										
245962	CUP PLAS 16 OZ COLD CLR		20 50 CT	CS	WORLD CENTRI	6	198.6	50	6000	\$0.181
<b>Reusable silverware (sporks)</b>										
292985	TEASPOON CORN STARCH 6"		20 50 CT	CS	WORLD CENTRI	2	23.69	50	2000	\$0.056
292980	FORK CORN STARCH 6"		20 50 CT	CS	WORLD CENTRI	5	58.4	50	3000	\$0.052
898711	MEAL KIT F-K-S-N BLK HW ROLLED		2 50 EA	CS	HOFFMASTER	0	21.51	50	0 5000	
<b>Items automatically eliminated</b>										
279125	LID CUP 10-24 OZ SLOTTED CLR		10 100 CT	CS	WORLD CENTRI	2	14.2	100	2000	\$0.028
240258	LID CLR DOME RND 9 IN		1 500 CT	CS	FIRST MARK	4	41.84	500	2000 4000	\$0.182

# Reusable Container Options

*(Industry has to catch up)*

## Containers

*Reusable Plastic*



*Stainless Steel*



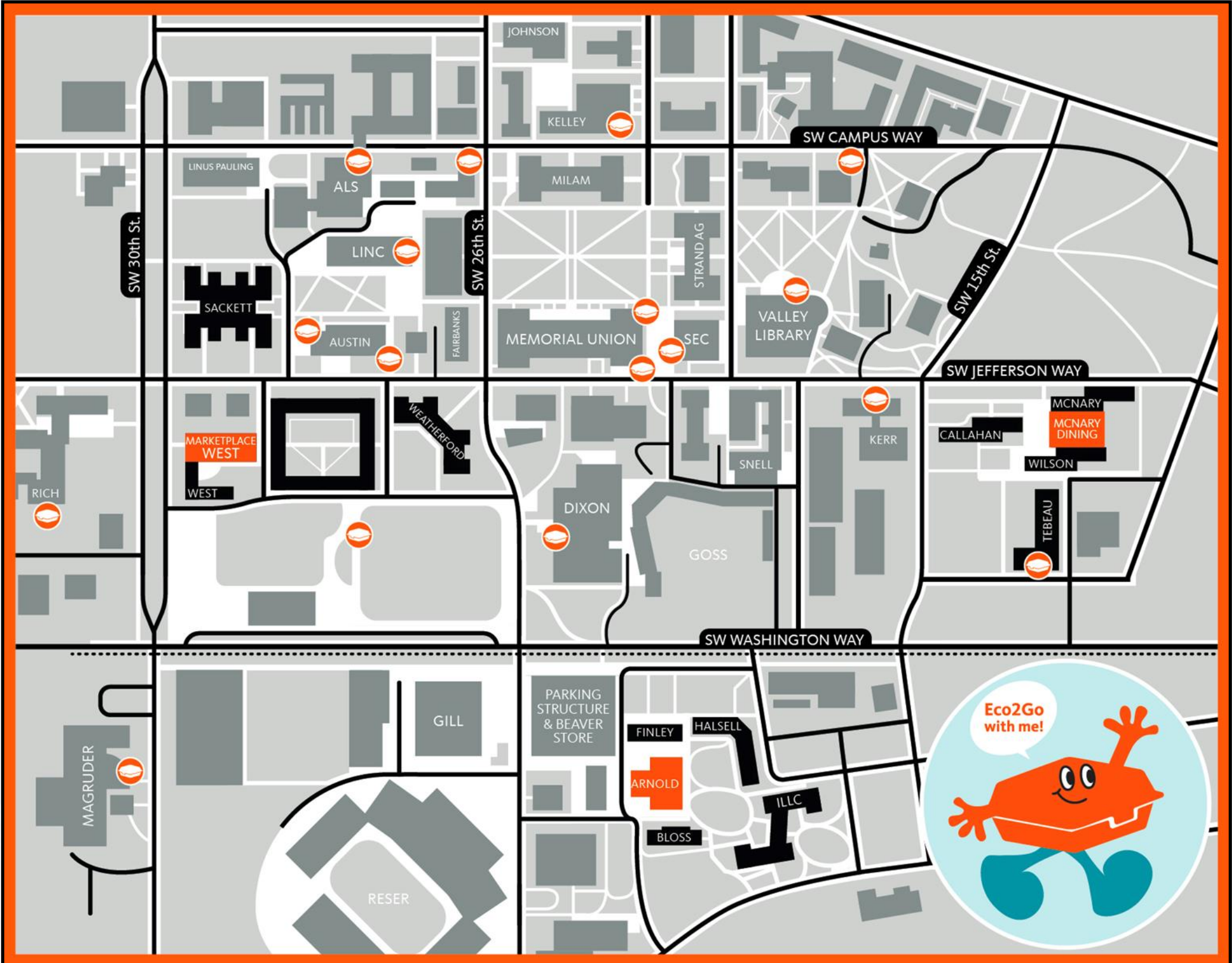
## Reusable Mugs (hot/cold)



## Sporks



# Container Drop-Off



Oregon State University



Boston University



# Container Redistribution

## Central Dishwashing Facility



## Truck or Cart Delivery



## Dining Locations



Year 1 - Capital Investment		
Expand Reusable Dishware and Reusable To-Go Container System	Estimated Investment	Notes
<b>Establish On-Campus Dishwashing Facility</b>		
<b>Equipment</b>		
Dishwashing Machine	\$0	We have the <a href="#">Meiko M-IQ Rack Type Machine</a> in the J Dining Hall, and based on the number of reusable containers we anticipate integrating into the dishware system, we will not need to purchase an additional dishwasher.
<b>Infrastructure</b>		
Installation / Renovation / Setup	\$0	We will not need to install a new dishwasher, and RFID chip readers are simple to install.
<b>Establish Pick-Up System</b>		
<b>Equipment</b>		
Box Truck (Electric)	\$15,000	Assume <a href="#">\$65k vehicle</a> with \$15k down and monthly payments for 6 years. The cost of this vehicle will vary based on campus preference
Crates for transporting clean/dirty containers	\$1,064	Each crate can hold about 75 dishes <a href="#">1468 dishes/75 = 20 crates</a> (rounded up to 28 crates/day for lost or damaged crates and some backstock) x 2 (one set of yellow and one set of green to keep clean and dirty crates separate) = 56 crates x <a href="#">\$19 each</a> = \$1064
Dollies for transporting crates	\$476	7 dollies x <a href="#">\$68 each</a>
<b>Infrastructure</b>		
Purchase 95 gallon collection containers	\$5,800	Since there are 24 suggested locations for dish return, we recommend rounding up to buy 30 bins for easy replacement for totes that are damaged or lost shortly after purchase. Some of these totes will need to be emptied (replaced with an empty tote) more than once per day. We estimate that at most, 5 of these locations will need to be emptied 2-4 times per day. To cover the anticipated usage based on foot traffic, we are adding 10 totes to cover this, bringing us to 40 totes. \$145/bin x 40 bins = \$5,800
Build collection container cabinets	\$0	Collection container cabinets are not necessary, but can be put in place if CPH so desires. This would include building custom cabinets around collection containers to create a more aesthetic look around campus - this can be reassessed after the program is in full swing.
<b>Transition and purchase reusable ware and compostable ware</b>		
Reusable to-go ware	\$24,451	The costs of reusables will vary. We recommend getting quotes from multiple companies based on your calculated needs, however, our calculations are based on purchasing through Preserve for containers and Hogg for mugs. For more details on these calculations, see <a href="#">Table 1: Reusable To Go-Ware Substitutes and Cost</a> in the ZWAP.
<b>Reusable to-go Tracking App</b>		
Annual App Service Fee	\$13,919	Reuzzi App Service - Annual Fee. The initial fee for setting up the Reuzzi system is \$11,999, but we add 8% of cost for RFID chips and an additional 8% for CBoard Integration.
Check Out Scanner Equipment	\$0	Reuzzi doesn't require scanning equipment. However, other companies do require the purchase of a check out scanner.
RFID Scanner	\$2,000	Only needed for one dishroom on one dishwasher - \$2,000 each including installation.
QR Code / RFID Stickers	\$6,097	\$0.90 each sticker x 6,774 dishes = \$6,097.
Integration into Campus ID Card System	\$0	Built into Reuzzi app service fee.
<b>Year 1 Capital Investment:</b>	<b>\$68,807</b>	

Year 1 - Operations				
Expand Reusable Dishware and Reusable To-Go Container System	Total Costs	Cost Savings and/or Revenue Generation		Calculation Notes
<b>Reusable-Ware Maintenance Costs</b>				
<b>Dishwashing Equipment</b>				
Dishwashing water usage	\$25	N/A		- 1 dishwashing hour per day x <a href="#">44 gallons</a> of water per hour = 44 gallons per day - 44 gallons per day x 170 peak days = 7,480 gallons per year - Our water rates are <a href="#">\$1.84 per CCF</a> (748 gallons) = \$1.84/CCF x 1 CCF/748 gallons = \$0.0025/gallon - 7,480 gallons x \$0.0025 per gallon = \$18.70 (Round up to \$25 - to account for extra run time and off-peak usage)
Dishwashing electricity usage	\$3,500	N/A		- 1 dishwashing hour per day x 55kWh ( <a href="#">dishwasher's reported electricity usage</a> ) = 55 kWh used per day - 55 kWh x 170 peak days = 9,350 kWh - 9,350 kWh x \$0.33/kWh ( <a href="#">City electricity rate</a> ) = \$3,085.50 (Round up to \$3,500 to account for extra run time and off-peak usage)
Dishwashing Maintenance Fees (Cleaning / Repairs)	\$600	N/A		Estimated flat fee for year one
<b>To-Go Ware and Transportation Equipment</b>				
Truck Loan	\$8,400	N/A		\$700 monthly payments with \$15k down = \$8,400 / year for 6 years
Electricity for truck	\$3,400	N/A		\$20 per day x 170 peak days
Truck Maintenance (repairs, etc)	\$3,000	N/A		This is a general estimate of the cost of fixing any unexpected damages or truck failures that occur in the first year.
Totes & Dollies, Collection Bins and To-Go Ware Replacement / Repair	\$3,179	N/A		10% of total investment cost: Total Year One Investment = 66,323 x 0.1 = \$2,931
<b>Tracking App</b>				
Annual Subscription Fee	\$14,336	N/A		Reuzzi annual fee increases by 3% each year - initial cost is ~ \$11,000
Replacement QR Code Stickers and Scanning Equipment	\$305	N/A		5% of total investment cost (\$67, 357 x 0.05) = \$610
<b>Program Costs and Fees</b>				
Cost Savings - Stop purchasing 2 pallets (30 cases) of Ozzi containers per year due to high turnover and container loss rates	N/A	\$3,200		The cost of 15 cases of Ozzi boxes (the rough number of cases bought each semester by CPH) is about \$100/case plus shipping costs = \$1600 per semester. \$3200 per year
Cost of purchasing 20% of disposable (compostable) items that customers choose to pay the fee for	\$9,825	N/A		In the case study represented by Boston University in the Manual, 22% of orders were placed by customers who chose to pay a \$2.50 fee to receive a disposable instead of a reusable. This expense represents 20% of the total # of disposables that the campus would continue buying for those who choose to continue using disposables. If possible, these items would be switched to certified compostable disposables with a robust campus-wide compost system.
Offset cost-savings of not purchasing disposables	N/A	\$49,124		Represents the total cost avoided (not purchased) of 80% of all disposable purchases that have instead switched to reusables.
Fees gathered from 20% of customer orders who choose to use disposables (5¢ fee)	N/A	\$2,879		This proposal calls for the elimination of <a href="#">287,914 disposable products</a> which will be switched to reusable. Assuming 20% of those will remain in circulation, and we attach a 5¢ fee to those... - 287,914 x 0.20 = 57,583 disposables - 57,583 disposables x \$0.05 = \$2,879
Fees gathered from 3% of orders that return items 2 weeks late or don't return at all (\$5)	N/A	\$34,550		80% of <a href="#">287,914 disposables</a> is 230,221 items that have been replaced with reusables. If we apply a \$5 late fee per container to the 3% of those reusables, that = 6909 reusables x \$5 late fee = \$34,549.68 This fee should be easily appealable by students (first appeal is automatically given), and students should be able to easily reach out to resolve an issue quickly. The "late" return time will be two weeks after check out of a container. Student fees will be shown on the integrated student app after two weeks and student accounts will be charged through their account at the end of the semester.
Cost of switching small disposable items that can't be switched to reusable to certified compostables	\$500			Cal Poly Humboldt spent around \$1,300 on 2 and 4 oz souffle cups last year. The cost to switch these items to compostable is pennies per item. Rough estimate of \$500 per year.
Landfill tipping fee avoidance	N/A	\$1,346		526,694 disposable containers x 0.03 pounds (average weight) = 15,800 pounds /2000 pounds (pounds in a ton) = 7.9 tons x \$170.41 (landfill tipping fee per ton) = \$1346
Rolls of paper towels for collection bins	\$0	N/A		At the current time, we do not recommend that CPH implements custom built bins to go around container collection totes. However, this is a possibility in the future, but not a necessary investment (24 Locations - replaced 24 times a year (twice a month) = 576 paper towel rolls x \$1 per roll = \$576
Marketing	\$1,000	N/A		Marketing can be utilized for printing costs, promotional give-aways, flyers, raffles and more.
<b>Labor</b>				
Dishwashing Hours	\$5,440	N/A		\$16/hr x 1hr per day x 2 staff x 170 peak days = \$2720 (round up to \$5440 to account for extra time and off-peak hours). One of these student staff members will be responsible for emptying the dishwasher and restocking clean containers in clean crates to be sent back out to dining facilities.
Dish Collection and transportation Hours	\$25,000	N/A		\$16/hr x 9 hrs per day x 170 peak days = \$24,480 (round up to 25,000 to account for extra time and off-peak hours)
<b>Year 1 Total Cost and Cost Savings/Revenue</b>	<b>\$78,510</b>	<b>\$91,100</b>		
<b>Total Annual Cost Savings / Revenue</b>	<b>\$12,589</b>			

# Cost Benefits & Findings

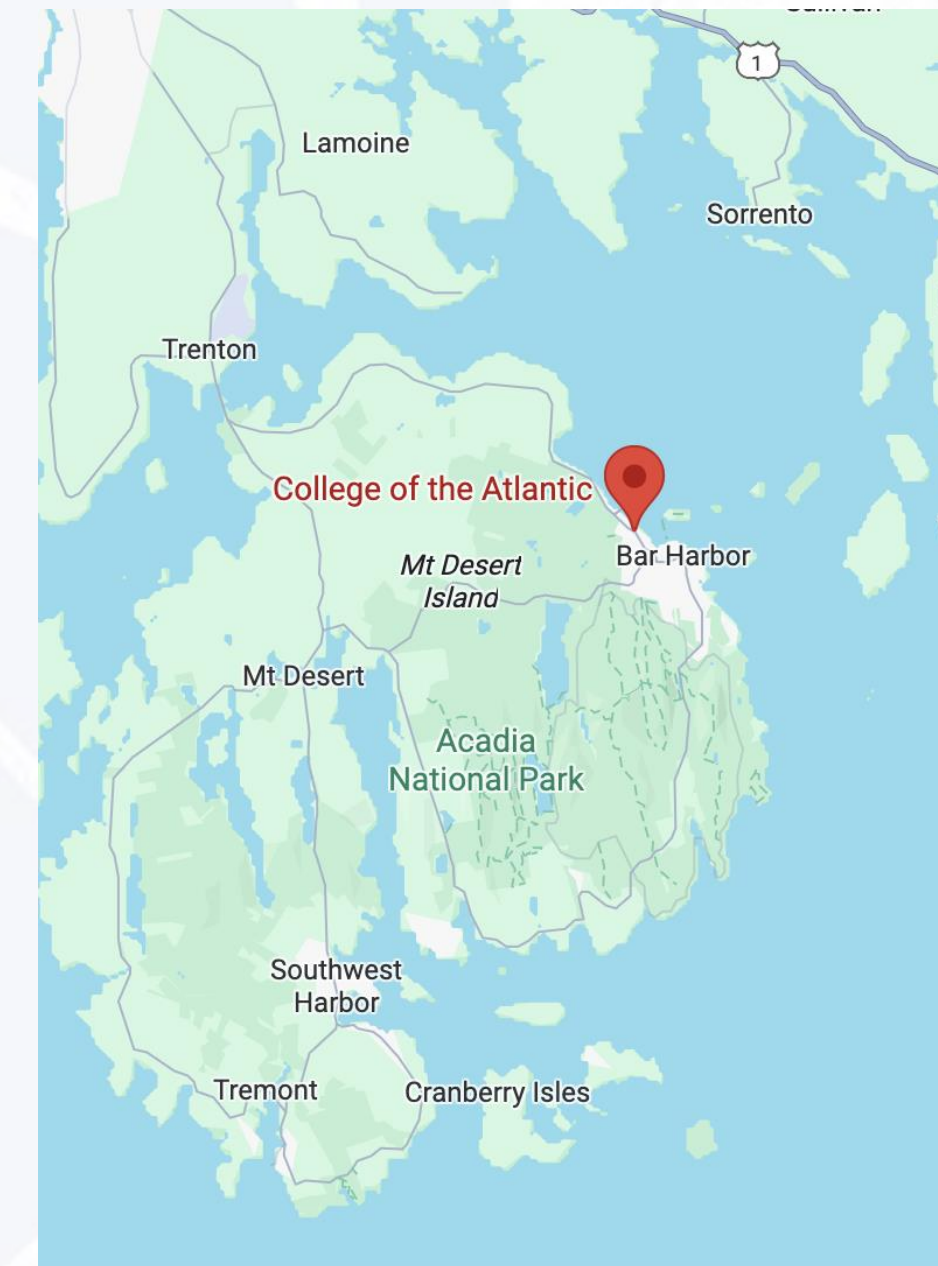
After undergoing this calculation effort on thirteen campuses over the past 2 years, we've found that the average ROI for a full-scale reusable to-go program is 14 months with some campuses recouping costs in as little as 5 months.

- Across these thirteen campuses, our ROI assessment indicates that implementing our program recommendations would **eliminate over 21 million pieces of disposable plastic annually and save more than \$8.3 million in yearly expenses.**
- After the initial investment to launch reusable to-go is covered in the ROI, this translates direct annual cost savings back to the campus.



# Case Study: College of the Atlantic

- Bar Harbor, Maine
- Coastal, surrounded by Acadia National Park
- Private, liberal arts college
- 350 students, 35 faculty, 60 staff members
- One undergraduate degree:  
bachelor of arts in human ecology



# Case Study: College of the Atlantic



- Utilized stainless steel reusable to-go containers, insulated tumblers, and sporks
- Established an app-based checkout system for the items in partnership with Reuzzi
- 50,000+ pieces of disposable plastic kept out of the waste stream
- Estimated payback period: 3.5 years



***CoA was the first campus to commit to the [Break Free From Plastic Campus Pledge](#) in 2019, and now, they're the first to complete it.***

*Thanks to the leadership of PLAN's Atlas Zero Waste Fellow, Linnea Goh '25, CoA's new Reusable To-Go program includes stainless steel containers, mugs, and sporks.*

# Any Questions?



postlandfill.org



facebook.com/postlandfill



@postlandfill



@postlandfill

RTG ROI: [lisa@postlandfill.org](mailto:lisa@postlandfill.org)

General: [info@postlandfill.org](mailto:info@postlandfill.org)